



AIR MAIL EDN.



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LABOUR RIFT WIDENS ON SIX TERMS

Price acceptable to George-Brown

LORD GEORGE-BROWN, former Labour Foreign Secretary, insisted last night that the Common Market terms obtained by the Tories were what he and Mr Wilson had been prepared to accept. "I can see no reason why, if they were right then, they become wrong now," he said.

'Just as we planned'

By DAVID HARRIS, Political Staff

IN SCORNFUL anticipation of Mr Wilson's renunciation tomorrow of the Common Market terms, Lord George-Brown, former Foreign Secretary, told the Lords last night that the outcome of the negotiations had been almost exactly as Labour had planned.

PRO-MARKET MPs' VIEWS HEARD MOST

By Our Political Staff

PRO-MARKET speakers outnumbered anti-market speakers by exactly two to one as the Commons four-day debate to take favour of the Government's Common Market White Paper ended last night. Forty-eight pro-market speakers were heard, and 24 opposed it.

Courageous speech

In his speech (Report—P.6), which was being described by members as powerful and courageous, Lord George-Brown explained in detail how he as Labour's Foreign Secretary and Mr Wilson planned their entry bid, toured the European capitals, won the backing of the Cabinet and had prepared the negotiating briefs.

Labour's brief

Saying that the Conservative Government had claimed to have played the hand prepared for the negotiating table by Labour, Lord George-Brown commented: "We must have been pretty good at preparing it and they must have stuck fairly close to our brief because it has worked out pretty well exactly as we thought it would."



WILSON SHY ON BOOK EARNINGS

By ADRIAN BERRY, Political Staff

THE debate about how much money Mr Wilson is making from his book came no nearer to its end yesterday after he had addressed a Press conference at Claude Gill, the Oxford Street bookshop, in between touring other London bookshops to autograph copies.

MINISTRY TO CONTEST MAXWELL WRIT

By Our Political Staff

The Department of Trade and Industry intend to defend the proceedings initiated against it by Mr Robert Maxwell, and the British Printing Corporation, said Mr Denis, Secretary for Trade and Industry, last night in a Commons written answer.

ENGLAND IN A SPIN

Lois Forecast: Sunny spells, show.

Inn's spin bowlers again held England's top batsmen Perched in the second innings at Lords yesterday. With Edrich caught at the wicket off the last ball of the day having made 62, England are only 156 ahead with five wickets standing. Today is the last day.

COMPUTER GROUP TO SACK 1,800

By Our Business Correspondent

Another 1,800 redundancies were announced yesterday by International Computers, bringing the total number of dismissals in the group this year to 2,600. Fewer orders and streamlining of activities are blamed.

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Skyjacked Sudan rebels executed

By JAMES ALLAN IN Khartoum

COLONEL Babikr Al-Noor, the man named President of Sudan after last week's abortive 72-hour coup and his right-hand man, Major Hamadallah, were executed by firing squad yesterday, it was officially announced in Khartoum.

WIFE TOLD AS SHE FLIES HOME

Daily Telegraph Reporter

MRS KHANSA AL-NOOR, wife of Col Babikr Al-Noor, the Sudanese coup leader, was told of her husband's execution last night seconds before she flew from Heathrow to Khartoum.

TRIP FOR PRINCESS

Princess Anne, who has been at Balmoral, is to leave for her recent operation, is to fly to Hongkong in October to visit the 14th/20th King's Hussars in her capacity as Colonel-in-Chief.

LONE YACHTSWOMAN

Miss Nicolette Milnes-Walker, 28, who left Dale, Pembrokeshire, more than a month ago to sail across the Atlantic, in Aziz her 30-foot sloop, arrived in Newport, Rhode Island, yesterday, becoming the first woman to sail that ocean.—Reuter.

LATE NEWS

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MARKET SWITCH

Mr Derek Coombe, Cons. M.P. for Birmingham, yesterday announced last night he had switched from being anti- to pro-Marketeer. 1

5 pc LIMIT ON RAIL INCREASES

By ROBERT BEDLOW, Transport Correspondent

BRITISH RAIL, who had planned to increase fares by up to 30 per cent next March, are now expected to limit the increase to 5 per cent.

CROSS-CHANNEL SERVICES HIT BY STRIKE

Several Sealink car ferry sailings on the Newhaven-Dieppe and Dover-Calais routes have been cancelled because of a dispute involving officers on French Railways' cross-Channel ships.

CUNARD CHALLENGE

By Our City Staff

Two Cunard Steam Ship directors, Mr Maxwell Joseph and Mr Donald Forrester, may mount a rival bid with associates for the Cunard group. They believe that the price offered by Trafalgar House Investments is too low.

Today's Weather

GENERAL SITUATION: Pressure high to N. of Britain and trough of low pressure slow moving over E. England.

Humidity Forecast

London	65 (70)	65 (75)	60 (60)
Birmingham	60 (55)	65 (75)	65 (65)
Manchester	65 (65)	65 (75)	65 (65)
Newcastle	65 (65)	65 (75)	65 (65)
Monday's readings in brackets. Weather Map—P.22			

Apollo 15 hitcl after perfect blast-off

By HENRY MILLER at Cape Kennedy

AFTER the most spectacular and trouble-free launching ever seen at Cape Kennedy, America's Apollo 15 spacecraft ended its orbit of the earth last night and began its journey to the Moon.

POWERBOAT RACE FOR CHAMPIONS

Leading American and European competitors will be able to test their craft and skill in The Daily Telegraph / B.P. International Powerboat Race off the coast of Hampshire and Dorset on Sept. 4.

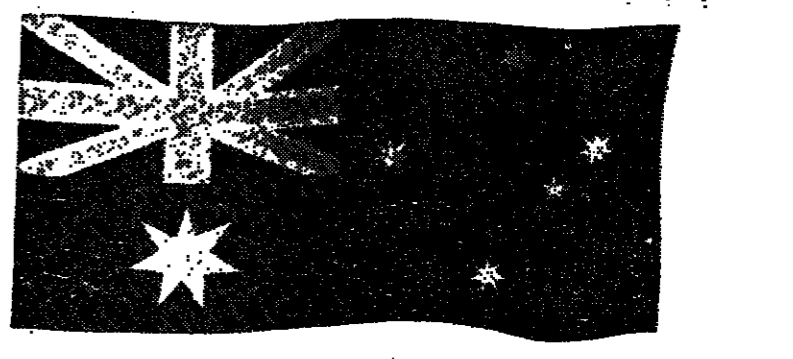
JEW'S RAID TASS OFFICE

Daily Telegraph Reporter

ABOUT 50 Jewish demonstrators occupied the London offices of Tass, the Soviet news agency, off Fleet Street, last night. They were there for five minutes before police arrived and asked them to leave.

TWO BRITISH SOLDIERS DIE IN GHANA

Two British soldiers were killed and another slightly injured when a mortar bomb exploded yesterday during a training exercise on a military base at Bunsade, Eastern Ghana. The cause of the explosion was not known.



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# TAXI DRIVER TELLS OF £40 ABORTION TIP

DAILY TELEGRAPH REPORTER

A TAXI driver told a medical disciplinary committee in London yesterday that a doctor paid him between £5 and £40 for taking foreign girls seeking abortions from Heathrow Airport to his surgery.

He also said that the doctor preferred German girls because they pay around £200 for the operation. He was told not to take French girls to the surgery because they did not have enough money.

The taxi driver, Mr DAVID GORDON, of Burchett Way, Chadwell Heath, said that once the doctor turned away a French woman because she had only £100.

Mr Gordon was giving evidence to the disciplinary committee of the General Medical Council.

Before the council was Dr WILLIE TOWNSLEY, of Headon Way, Healdon, who is charged with serious professional misconduct in that he "instigated or sanctioned or knowingly acquiesced in an arrangement to canvass for and effect the introduction of patients to his practice."

## Lucrative business

Mr ROBERT GATEHOUSE, Q.C. for the Council, said it was common knowledge that since the Abortion Act came into force in 1968, foreign women had been coming to London for the legal termination of pregnancy.

These women had no introduction from doctors in their own country to doctors here and had in some cases put themselves in the hands of taxi drivers at Heathrow Airport.

The taxi drivers had established connections with certain doctors in London who were prepared to accept women as patients. This was apparently lucrative for the taxi drivers.

Mr Gordon told the committee of his first meeting with Dr Townsley in 1966. He said that at that time he was a taxi driver at Heathrow Airport and was approached by a young woman who inquired about a doctor.

He took her to Dr Townsley's surgery after having telephoned the doctor's receptionist. At the surgery he waited in a waiting-room while the woman went into another room.

After some time Dr Townsley appeared and handed him a slip of paper which he took back to taxi driver at Heathrow. He said he was given £50.

Mr Gordon said Dr Townsley dictated that he would be happy to see any woman brought

to him for abortion and that Mr Gordon's payment would depend on how much each woman paid. He subsequently went to the surgery about 12 times.

He said Dr Townsley told him that he preferred German women rather than French women as patients because French people were having difficulty in getting cash out of France.

According to Dr Townsley French girls generally had £100 to £120 while German girls usually had about £200.

Mr Gordon said that on one occasion when he brought a woman who had £100-£120 the doctor gave him £5. When he brought a French woman who had only £100 he had to take her away.

Mr Gordon said that once Dr Townsley paid him £10. The doctor personally handed him the cash on two or three occasions.

Asked why he stopped taking girls for abortions, he said: "It was like a market in human flesh I suppose. I thought it ought to be exposed in some way."

It was then that he had decided to go to the *News of the World* where he met a Mr William Rankin, a feature writer with the newspaper.

## Tape recording

Mr Rankin told the committee that as a result of information that came to his newspaper it was decided to run feature articles dealing with abortions in London.

He described a telephone call made by Mr Gordon to Dr Townsley's surgery on June 4 last year. This was tape recorded at the *News of the World* offices.

He later went to see Dr Townsley and had a "very short interview." When he subsequently telephoned Dr Townsley's surgery he was told that the doctor did not want to have any further dealings with him.

Mr Rankin agreed that Mr Gordon had acted for some time under the paper's direction. He had been paid £20 a day expenses and when the story was published payments totalled about £2,000.

The hearing was adjourned until today.



Mr David Gordon (left), a taxi driver, who gave evidence yesterday when Dr Willie Townsley (right) appeared before the General Medical Council's disciplinary committee.

# TOPLESS RAIDS ON RIVIERA

By ANTHONY MANN in Paris

FRENCH riot police ordered hundreds of girls on Riviera beaches yesterday to replace the top halves of their bikinis. The girls claimed their freedom had been given police permission.

This view followed a reported remark by a senior police officer. A Prefecture officer was said to have commented: "This is not the Victorian age. Why shouldn't women have bare breasts on the beaches, if they practically have them already in the ballroom?"

Meanwhile at Pampelone, between St. Tropez and Cap Camarat, a beach club manager protested at reports that nudism would shortly be permitted in the area.

## Private beaches row

At Cannes on Sunday, a

# Husband's place is in the home, says judge

DAILY TELEGRAPH REPORTER

A HUSBAND who moved from Wiltshire to Cheshire to save his marriage from what he called "the baleful influence" of his wife's relatives, had deserted her, a judge said yesterday.

Mr Justice REES said in the Divorce Divisional Court that the wife was entitled to refuse to go with her husband.

"Neither husband nor wife in law, has the right to choose where the home will be," said Mr Justice Rees. Neither has a casting vote. Each must be reasonable and try to agree.

The court allowed an appeal by Mrs Iris Morrison, of Insdale Road, Trowbridge, against dismissal by local magistrates of her complaints of desertion and neglect to maintain by Mr John Morrison, who left her

in their second marriage. They first married in 1949. Mr Morrison was then a police officer.

The wife obtained a divorce, made absolute in July, 1969. Two months later they remarried, but the second marriage appeared to last only about three months, said the judge.

Mr Morrison knew his wife attached importance to living at Trowbridge and induced her to re-marry him by offering her a house close to her family.

Equally, Mrs Morrison knew her husband thought the marriage would have a better chance if she did not visit her parents and relatives.

The effect of the magistrates' decision was that the husband had a right to move and if the wife refused to follow, she became a deserter and was not entitled to maintenance.

That was wrong. It was the husband who brought about separation by unreasonable behaviour and was guilty of desertion.

# YO-YO ROW OVER TORY BANNER

Daily Telegraph Reporter A CONSERVATIVE banner attached to a Post Office to advertise a village fair has been taken down twice after protests by other political groups at Beaconsfield, Bucks.

Labour and Liberal objectors said the 12ft long banner, which bore the words "Penn Village Fair," was political and should not be displayed on a post office.

The banner, which was strung across the town's main street, was taken down, but after Mr Ronald Bell, Conservative M.P. for Buckinghamshire South, had seen Buckinghamshire South, had seen Mr Chataway, Minister of Posts and Telecommunications, it was restored.

Then Labour party members asked Mr Ivor Richard, Shadow Minister of Posts, to act and the Post Office ordered the banner to be taken down again.

## Tory 'trick'

Capt. Anthony Wilkinson, Conservative Agent, said last night: "It's not the end of the matter. Our banner's going up again. It's going to be hung across the road as before from a shop on one side and the supermarket next door to the Post Office."

"We got permission two months ago from the Post Office to put the banner up and we thought we had got round the ruling about political matters by leaving out any mention of Conservative."

Mrs Sheila Cliff, secretary of the Beaconsfield Labour party, said: "We are still blazing mad because the Tories have tried to pull a fast one by kidding people that the event is a typical village fair and not letting on that it's just a Tory fund-raising event."

# HEATH'S FATHER IN TORY PARTY COUNCIL ROW

Mr William Heath, 82, the Prime Minister's father and retired master builder, has become involved in a dispute with the Isle of Thanet Conservative Association in the Premier's home town of Broadstairs.

He had told Mr William Woodward, estate agent, that he would propose his nomination as an Independent Conservative for a Broadstairs Council by-election. Mr Woodward, a Conservative who was returned unopposed at the May elections, did not take his seat because of a dispute with the council.

The Conservative party have adopted Mr Garnham Turtell, chairman of Broadstairs Chamber of Commerce, as official candidate.

# Heath's champagne odds startle the bookmakers

By PHILIP EVANS

MR HEATH, usually a non-betting man, sailed into deep water if he started offering odds on the chances of his yacht, Morning Cloud, in the 14-nation Admiral's Cup races at Cowes.

This was the view taken yesterday on the wager, in bottles of champagne, by bookmakers who professed little more knowledge about the sport than the difference between a jib and a jero-boam.

According to a Sydney newspaper, Mr Heath gave odds of 10-1 that his yacht would beat Australia's Koomooloo on points over the series of races which begin on Friday.

He is reported to have laid equal odds that Britain would beat Australia in the series. He would stand to win 20 bottles and lose 92.

"We only hope we get into Europe on better terms than Mr Heath is offering in the sailing races," said Mr Nicholas Coral, deputy chairman of the bookmakers, Joe Coral.

## Generous offer

The William Hill Organisation said: "We have great respect for him as a Prime Minister, but he's being rather generous."

Bookmakers also took the view Mr Heath must have been "carried away a bit." They assessed realistic odds of 3-1 on Mr Heath and 2-1 against Koomooloo in the two-yacht challenge. 6-4 on England and even Australia in the two nation challenge.

At No. 10 Downing Street yesterday there was considerable doubt that the Australian newspaper's report of wagers being made at a party given for crews at the Royal Thames Yacht Club in Knightsbridge last week was correct.

## No backers

"We can't imagine the P.M. has made any such bet. It is a great mystery and a surprise to us and Mr Heath," said an official.

Mr Norman Rydge, an Australian publisher who owns Koomooloo, said at Cowes last night: "I haven't had a bet with the Prime Minister. But I would like to have a drink with him if we beat Morning Cloud."

# BRITON FINDS URANIUM IN SIBERIA

By JOHN MOSSMAN in Moscow

A BRITISH geologist on a field study in Siberia with a group of Russians has discovered a rich field of uranium.

Mr Geoffrey Norris, 54, of Romford, Essex, of the Department of Geology at Toronto University, Canada, said: "We were working on a field study about 100 miles out of Novosibirsk when I spotted the rock formation."

"I drew the attention of my Russian friends to the strata but they are so channelised in their work they were not interested at first."

"They said our work was looking for fossils and we should keep to that task. But I know they are digging into that uranium field now."

## "Forsythe Saga"

Mr Norris and his wife Anne, also from Romford, who left Moscow for home yesterday, were given the rare opportunity of visiting many of the closed areas of Siberia, including villages where brick buildings were just beginning to replace log houses.

Mrs Norris said each small house had a television serial and when she called in they were watching "The Forsythe Saga."

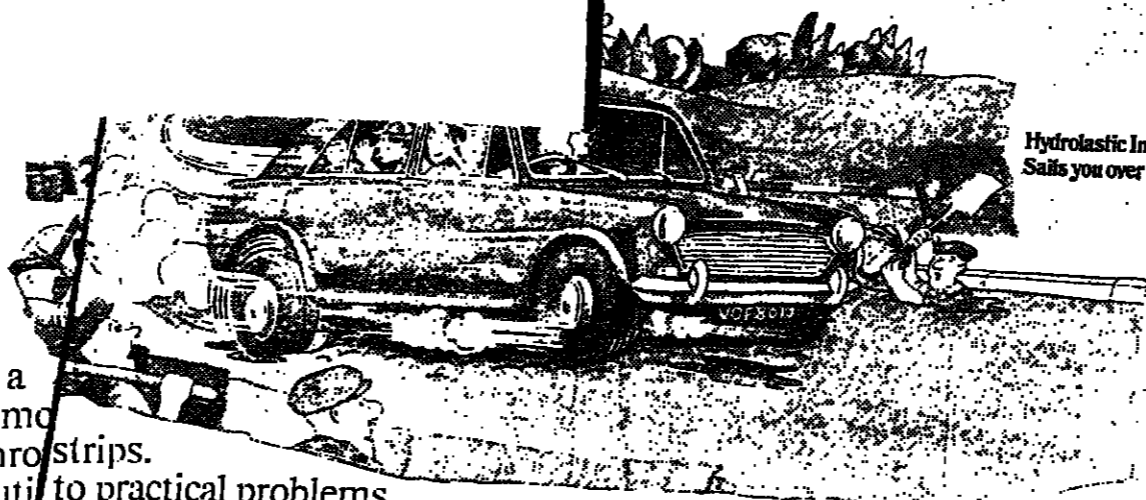
# MAN ACCUSED OF KILLING HIKER

A man was charged at Cheltenham yesterday with murdering Charles Stephens, 16, of Atlingworth Street, Brighton, who had been hitch-hiking.

Joseph Christopher Golden, 25, unemployed, of no settled address, was remanded in custody for one week. He applied for legal aid. The youth was discovered on Sunday on a disused railway line at Charlton Kings, Cheltenham.

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Second, we made it a family car, even when the car consists of four adults.

Result: Still more leg room (no transmission tunnel) and a better kind of steering (you get pulled through it instead of pushed into them).

Third, we put the engine over the front wheels so you pull out of muck while

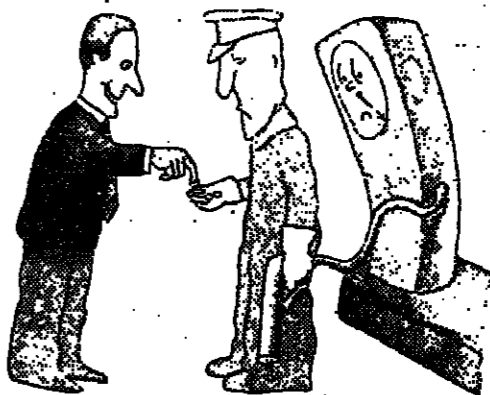
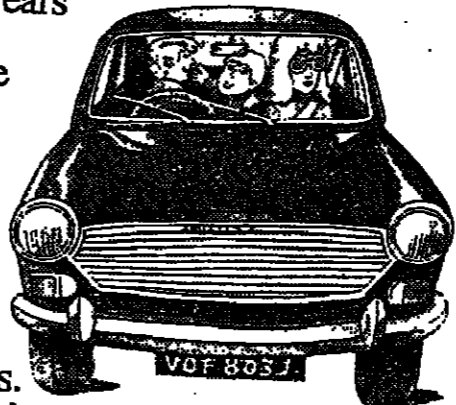
something that should be built into the car. That means more than just a low purchase price. It means a fat 35 mpg and a fatter wallet when you've paid for a year's driving.

That's what we began with. And that's what we've stayed with.

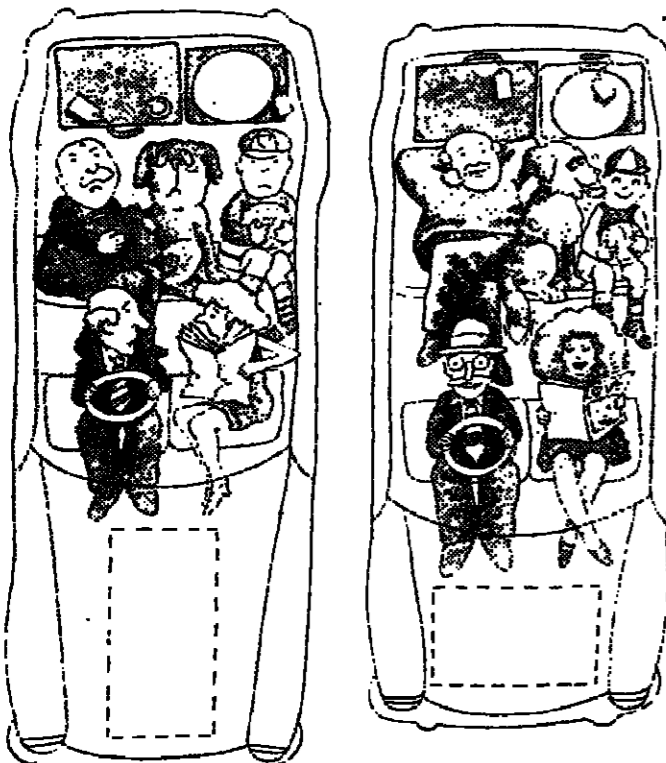
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The 1100. The 1300. The 1300GT. Competition? What competition?



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clear...drive  
over tonight at  
8...go through  
the village...  
first...er, third  
left...follow the  
river for one  
mile...maybe  
two...then...er  
...sort of curve  
round the hill  
...then, hello?...  
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# EFTA FREE TRADE CAN GO ON, SIX ASSURES BRITAIN

By WALTER FARR, Common Market Correspondent  
in Brussels

BRITAIN will be able to continue free trade with those of her European Free Trade Association partners which do not wish to join her in the Common Market, Ministers of the Six agreed in principle in Brussels yesterday.

Without such an agreement, tariff barriers removed between Britain and the Efta 'non-candidates' would have to be re-erected upon her joining the Market.

Of the Efta countries, Denmark and Norway have applied to join Britain in the Common Market.

The non-candidates are Sweden, Switzerland, Austria, Finland, Portugal and Iceland. Confirmation of yesterday's decision would mean that free trade could continue between Britain and these countries with "relatively minor" exceptions.

Three main points were emphasised during yesterday's debate:

1—Free trade arrangements in industrial goods with Efta will not allow the non-candidates to take part in Market decisions or become "closer and closer" so as to almost become member-States.

2—The whole free trade arrangement would be reviewed within a few years. Some Ministers suggested a five-year "running in" period and others three.

France and other members said it was important the arrangement should not be called a free trade area. It was "an arrangement", not a "free trading zone" in the real meaning of the term.

3—There would have to be exceptions for certain sensitive products, including paper, watches and clocks, and coal and steel. Agricultural products which are not part of the free trade arrangements in Efta would mainly be excluded from the arrangements between the enlarged Common Market and the non-candidates.

Advance notice  
Yesterday's Ministerial Council meeting also approved a proposal, which would mean that Britain as a member of the Market would be required to give advance notice of any public works projects costing over £416,000, so that firms in the other member-States could make tenders.

All public works projects in the other member States would similarly be open for tender from firms in Britain.

The purpose of the rule is to encourage competition throughout the Market. After receiving tenders, a Government or local authority would, officials emphasise, be free to decide for itself which firms should be given the contract.

While it was admitted that a Government might tend to favour tenders from firms in its own country, the Market Commission could, in certain circumstances, "take exception" if it considered the spirit of the rule of fair competition was being violated.

Special Article and  
Editorial Comment—P12

## ANTI-SIX VOTE A FARCE, SAYS PRIOR

A Common Market ballot in Lowestoft, the constituency of Mr Prior, Minister of Agriculture, has resulted in 16,359 votes against entry and 6,645 for — a majority of 9,714. The 23,004 who voted were fewer than one third of the constituency's 73,520 electorate.

Mr Christopher Frere-Smith, a London solicitor and chairman of the Keep Britain Out campaign, which organised the vote, said Mr Prior, a pro-marketeer, had pledged he would not support entry if the majority of his constituents opposed the terms. To now thought he should vote against the market or resign.

At the weekend the Minister described the referendum as "a farce". He had not been given a voting slip and some families had been given the wrong numbered slip.

The boy, Kevin Dye, normally takes heavy doses of tranquilisers and medicine to prevent epileptic seizures. Last night he had an aphasia, a loss of ability to speak.

## E. Germany expected to end Berlin controls

R. REGINALD PECK in Bonn  
EAST GERMAN controls on road and rail links with West Berlin are expected to disappear under the terms of the outline Four-Power agreement on Berlin which may be reached on Friday.

Goods trains and lorries would be sealed on the Western side and not be subject to any control. Car drivers would be required to show only their papers. The new system will end the detailed inspection by East German border guards often involving long delays.

Under the agreement West Berliners would be allowed to visit East Berlin freely, and required to produce only personal identification papers. In the past permits for visits to East Berlin have been given only on a few special occasions such as Christmas, and in recent years not at all.

Bonn representation  
The Bonn Government would also be asked to represent West Berliners in East Europe. The Four Powers will agree to be made in the



Mrs Khansa Al-Noor, 32, holding pictures in London last night which showed her husband, Lt.-Col. Babikr Al-Noor, being interrogated in Khartoum before his execution yesterday for plotting against President El-Numeiry.

Below: Shafei Ahmed El-Sheikh, president of the Communist-led Sudanese Workers' Union, under arrest before facing trial.



## MAO MAKES RUSSIANS SEE RED

By STEPHEN CONSTANCE  
Communist Affairs Staff

RUSSIA has complained that China's leaders are teaching schoolchildren and the population at large to nurture bloodthirsty sentiments towards Russia.

Basic textbooks now being published in China clearly point to Russians as the country's main enemies.

A new beginners Russian textbook which has just appeared in China teaches Chinese pupils such simple phrases in Russian as: "Stop! Drop your arms! Surrender—and we shall spare your life."

Maolst jargon  
The newspaper Soviet Russia, an official organ of the Central Committee of the Soviet Communist party, indignantly has brought these developments to its readers' attention.

A first-year reader in Chinese for schoolchildren contains ideograms meaning "jackal" and "wolf" not to denote the animals but the hated "social revisionists", the current Maolst jargon for Communists in Russia.

Other phrases in the basic reader are: "Smash the heads of the social-imperialists"—another jargon phrase for the Russians.

Soviet Russia has also complained about a play recently published by the Chinese. It is entitled "On the Road" and contains the following representative exchange:

CHONUS LEADER: "Aim your weapons against Soviet revisionism!"  
One children's book includes question and answer to be learned for examinations. The question is: "What must we learn from the heroes of Damansky Island?" Answer: "We must vow vengeance!"

Damansky Island in the Ussuri River, which separates China and Russia, was the scene of bloody armed clashes between the two sides in early 1954.

## RUMANIA FIGHTS EAST BLOC INTEGRATION

By Our Staff Correspondent in Vienna

Lively argument is expected when Prime Ministers of Communist bloc countries meet in Bucharest today to discuss Rumanian proposal for intensified economic co-operation and policy coordination.

Strongest opponent in the Soviet integration drive is Rumania itself. President Iuliu Ceausescu told a party conference recently: "No matter how much interdependence in production will develop in eastern Europe, this must not lead in any way to transgression of national sovereignty."

He emphasised "the right of the Communist party of each country to decide its development programme according to its own interests."

## India crisis grows as 500,000 refugees trek to border

By DAVID LOSHAK in Calcutta

NEARLY half a million more Bengali refugees are reported to be trekking to India from inside East Pakistan, and Indian intelligence sources believe the flow will increase in the next few weeks.

Most of the new refugees are from central districts of East Pakistan.

Their journey, across wide rivers and more than 100 miles of country waterlogged by monsoon rains, is so arduous that many will die on the way.

Others will reach India desperately needing food and medical care, and so will be the crassly overstrained refugee and rehabilitation problems of the Indian authorities.

Many of the latest arrivals are Moslems. Most of the estimated seven million refugees who have already fled from India are Hindu, but the situation in East Pakistan would now seem to be deteriorating so seriously that even Moslems are leaving.

Foreign relief agencies and observers agree in finding the situation "appalling" and agree also that it has explosive potential. There is simply no room in the Indian areas bordering East Pakistan for any more refugees.

Widespread disease  
Conditions in the refugee camps could hardly be worse. There is gross overcrowding. Disease, although under control, is widespread. The monsoon has turned large areas, including most of the camps, into fetid swamps.

There is concern that the refugees stream into India and be nowhere to go, herds of starving and half-crazed people take to roaming the country in search of bare sustenance.

Even if the overstretched Indian authorities can provide animal shelter, there are grave possibilities of serious communal incidents between resident Hindus and Moslem refugees.

The strain on India's resources, now totalling more than 10 million, is beyond the country's capacity to absorb. Rehabilitation work has also taken scores of key officials away from their real jobs, and the administration of West Bengal, near breaking point even in normal times, has all collapsed.

Flooding in Calcutta has been worse than usual because no one has properly organised the opening of drains and sluices.

No solution  
No one has any practical long-term answers to the refugee problem.

Mrs Gandhi's government takes the line that the situation in East Pakistan is bound to be resolved within a few months, and the refugees will then return. But neutral observers regard this as a pipe dream.

That there is no real solution to the problem is indicated by the fact that there are already millions of refugees in and around Calcutta who still await resettlement 23 years after the partitioning of India in 1947.

## PAKISTAN TALKS

Sir Alec Douglas-Home, Foreign Secretary, and Mr Salim Ali, the Pakistani High Commissioner, discussed all aspects of relations between the two countries yesterday at a "cordial" meeting. A High Commission spokesman stressed the recent reports of Pakistan leaving the Commonwealth were not discussed.

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armed People's Liberation Army units were in evidence on July 24, which was more than 20,000, a last visit in 1965.

He added, however, that the group of found less anti-American sentiment than on his previous visit. Peking's invitation to President Nixon was accepted on President's Chinese people as Government policy.—Reuter.

## 3 HELD AFTER ARMS SHIP EXPLOSION

By Our Staff Correspondent in Cape Town

Portuguese security forces were reported yesterday to have arrested three men concerned with the explosion aboard the FLYING DUTCHMAN, a freighter carrying 1,688 tons, in the Mozambique Channel last April.

All 23 crew of the vessel, which was in the blast or were eating sharks when they tried to escape.

Reuter reports said the arrested men were believed to be members of a pro-Communist organisation, the Revolutionary Action Party, which Lisbon has been working to security police for some time.

## UNIVERSITY REOPENS

The Middle East Technical University in Ankara re-opened yesterday after being closed since March when a battle was fought by Turkish forces and students in search for urban guerrilla kidnapped four American men.—Reuter.

## NEWS BACKGROUND

### Phantoms that haunt Gaddafi

COL Gaddafi, Libya's young leader, is an aesthetic visionary, a fierce anti-nationalist, a fervent advocate of Arab unity and a believer in a vague Islamic Socialism. He is also a man burning with a particular obsession, anti-Zionism, and, fanciful as it may sound, this fixation about Israel lies behind his open-arms policy towards Malta and Mr Mintoff.

Across the water, the Libyans live under an austere, autocratic régime, led by a man who sees himself as the dynamic lynchpin of a revolutionary Arab bloc. With his vast oil wealth, Col Gaddafi can, and does, cock a snook at the West and other Arab States, such as Morocco, whose systems he dislikes.

Mr Mintoff may or may not be using Libyan aid offers as a lever to squeeze a fatter British fee for maintaining a military presence in the island. But what could be in it for Gaddafi?

Foreign diplomats in Tripoli, to whom this question is posed, give this advice: "Don't approach the question with Western-type rationality. Try to look at it through the mind of a man consumed with hate or fear of Israel and anyone closely associated with her."

Immediately after he overthrew the Libyan monarchy, Col Gaddafi summoned the then Maltese Ambassador to express his concern over "Jewish penetration" of the island. He

## India crisis grows as 500,000 refugees trek to border

By DAVID LOSHAK in Calcutta

NEARLY half a million more Bengali refugees are reported to be trekking to India from inside East Pakistan, and Indian intelligence sources believe the flow will increase in the next few weeks.

Most of the new refugees are from central districts of East Pakistan.

Their journey, across wide rivers and more than 100 miles of country waterlogged by monsoon rains, is so arduous that many will die on the way.

Others will reach India desperately needing food and medical care, and so will be the crassly overstrained refugee and rehabilitation problems of the Indian authorities.

Many of the latest arrivals are Moslems. Most of the estimated seven million refugees who have already fled from India are Hindu, but the situation in East Pakistan would now seem to be deteriorating so seriously that even Moslems are leaving.

Foreign relief agencies and observers agree in finding the situation "appalling" and agree also that it has explosive potential. There is simply no room in the Indian areas bordering East Pakistan for any more refugees.

Widespread disease  
Conditions in the refugee camps could hardly be worse. There is gross overcrowding. Disease, although under control, is widespread. The monsoon has turned large areas, including most of the camps, into fetid swamps.

There is concern that the refugees stream into India and be nowhere to go, herds of starving and half-crazed people take to roaming the country in search of bare sustenance.

Even if the overstretched Indian authorities can provide animal shelter, there are grave possibilities of serious communal incidents between resident Hindus and Moslem refugees.

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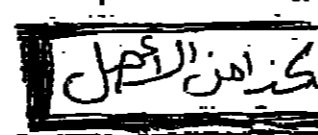
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# HOSPITAL WORKERS LODGE SIX-POINT PAY CLAIM

By MICHAEL GREEN, Industrial Staff

FOUR unions representing non-medical hospital staff have put forward a six-point pay demand including a claim for a cost of living guarantee.

The 220,000 ancillary workers account for a fifth of the total cost of hospitals under the National Health Service. They mostly work in domestic services, catering, portering and laundry.

Other duties include gardening, driving, storekeeping and switchboard operating.

The claim traditionally follows the pattern of demands for nearly 800,000 council manual workers. Last year's settlement was identical in cash terms giving £2.50 to the men and £2.12 to women. It added £28 million to the health service wage bill.

## Substantial rises

The unions are seeking:

- 1—Substantial increases in basic pay;
- 2—A "threshold" formula guaranteeing a further rise if the cost of living index rises by more than a certain amount;
- 3—Equal increases for women;
- 4—10 per cent compensatory payments for those workers, about half, not covered by incentive bonus schemes;
- 5—Three weeks' holiday for one year's service compared with the present five years, 8½ public holidays instead of six, and holidays paid at average bonus earnings. The basic holiday is two weeks;
- 6—An increase in the service supplement now 55p a week after five years.

Mr Alan Fisher, left-wing general secretary of the National Union of Public Employees and secretary of the union negotiators, said last

night: "The claim is to recover ground since the last pay award and to bring the pay of these lower-paid workers nearer to the national average."

Other unions involved are the Health Service Confederation, the transport union and the municipal workers. The claim has been lodged with Whitley Council, representatives of the 20 Regional Hospital Boards and the Government.

## £25-38 average pay

Present rates outside London are: Men—£16.24 to £19.84; Women—£12.76 to £16.36. London rates: Men—£18 to £21.60; Women—£14.52 to £18.12. Average earnings for the male full-time staff is £25.58 a week.

Agreement was reached yesterday for the 140,000 women employees' pay to be brought into line with men's pay in five yearly stages, each giving an increment of 68p a week for weekly paid and 1.7p an hour for the others. The first increase is due on October 1.

Talks between local authority employers and unions over a pay claim affecting 6,000 "white collar" staff in town development corporations were adjourned yesterday.

Unions had claimed eight per cent, plus a "threshold" agreement, giving further rises above the cost of living index rises above a set level, but this was rejected by employers.



Out of the blue—a 30ft statue, Winged Sentinel, dropping down yesterday on the Palace of the Bishop of Bath and Wells at Wells, Somerset, where it is to go on exhibition. It had to take to the skies with the help of the Royal Navy because it is too big to pass through the palace gates.

## Industrial News

# TUC SEEKS 2p RISE IN FEES

By JOHN RICHARDS, Industrial Staff

THE Trades Union Congress is to urge a 2p per head rise in affiliation fees on its 144 member unions to bring in an extra £200,000 and wipe out the cost of its campaign against the Industrial Relations Bill.

Mr Vic Feather, general secretary, said last night: "We are not in debt, but we are eating into our reserves." The unforeseen expense of the anti-Bill campaign was "between £100,000 and £250,000."

This boosted the TUC's loss this year to about £100,000, added to an £80,000 deficit in 1970.

The key "Inner Cabinet"—Finance and General Purposes Committee—decided yesterday to propose to tomorrow's TUC General Council meeting that affiliation fees should be raised from 8p to 10p per head.

The final decision rests with the annual congress in Blackpool in September.

## Demonstrations

About 500,000 workers are expected to take part in TUC sponsored demonstrations against rising unemployment during the period Oct. 30 to Nov. 28.

These will include marches and meetings in South Wales, West Midlands, Yorkshire, the North West, Eastern Counties, South West and North-East.

The protests—similar to those mounted against the Bill—will culminate in a London rally during the third or fourth week of November coinciding with the lobby of Parliament by union members.

The Daily Telegraph, Tuesday, July 27, 1971

Yesterday in Parliament

# Call to halt 'creeping metrication'

BY OUR PARLIAMENTARY STAFF

A DEMAND that the progress of "creeping metrication" should be halted until Parliament had approved it was made in the Commons yesterday

by Mr ROST (C., Derby, S E).

He said the public was becoming increasingly suspicious about "creeping metrication."

"If we are to have metrication thrust down our unwilling

## Market Debates—P6

throats, should it not be first subject to the approval of this House?"

Sir JOHN EDEN, Minister for Industry, said the question of metrication had always been a voluntary matter for industry under the general guidance, as far as co-ordination was concerned, of the Metrication Board. The Government had already given assurances about the House giving approval.

Mr HALL (C., Wycombe): If metrication is entirely a voluntary matter, can the Minister explain why it is that in the schools it will be the only system taught?

Sir JOHN: It is probably because school education authori-

ties are increasingly aware of the extent to which the voluntary development of metrication has spread throughout industry.

## Charter rules

The Discount Air Travel Centre was breaking the International Air Transport Association regulations prohibiting the sale of charter seats to the public direct, said Mr M. McNAIR-WILSON (C., Walthamstow, E.).

He asked whether the Secretary for Trade and Industry would initiate proceedings for breach of regulations.

Mr NOBLE, Minister for Trade, said his department would decide whether to take legal proceedings when the investigation now going on had been completed.

## Today In Parliament

- HOUSE OF LORDS
- 2: Debate on the Common Market (2nd day).
- HOUSE OF COMMONS
- 2.30: Consolidated Fund (Appropriation) (No. 2) Bill, 2nd rdg.

# DEATHS, IN MEMORIAM

Continued from Back Page

ROSS.—On July 24, at 13, Headlow Close, Carlisle. Dora Ross, 82, died at Carlisle. Buried at Carlisle. July 27, 2 p.m.

ROSS.—On July 25, 1971, peacefully at home, after a long illness, Mrs. BEATRICE ROSS, 71, of 3, Stokes House, 22, Park Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

RUGG.—On July 25, 1971, ELEANOR MARY, of 27, Edwara Wilson House, 1, Gatehouse, Carlisle. Buried at Carlisle. July 27, 10 a.m.

RUSSELL.—On July 25, 1971, and died at St. Mary's Hospital, London. Mrs. MARY RUSSELL, 73, widow of Mr. RUSSELL, of 10, St. Mary's Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

SAGE.—On July 25, 1971, MARY, dear mother of Joyce, John and William, 79, of 10, St. Mary's Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

SCOTT.—On July 25, at Evesham, Mrs. MARY SCOTT, 71, widow of Mr. SCOTT, of 10, St. Mary's Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

SCARLE.—On July 25, 1971, peace- fully at home, Mrs. MARY SCARLE, 71, of 10, St. Mary's Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

SHEPHERD.—On July 25, peacefully at home, Mrs. MARY SHEPHERD, 71, of 10, St. Mary's Road, Carlisle. Buried at Carlisle. July 27, 10 a.m.

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## ACKNOWLEDGMENTS

GRAY—Mrs. MARY GRAY and family wish to express their sincere thanks to friends and colleagues for the many expressions of sympathy and their kind offers of help and support. They are unable to reply to each individually.

## FUNERAL SERVICE

GETTY—Funeral for Mrs. GETTY held at Walthamstow. The Hon. Holland after a short service attended by family and close friends. July 26, 1971.

## MEMORIAL SERVICE

DELL—A Memorial for the Colonel JOHN DE GORAN DELL will be held on Friday, Aug. 6, at the Parish Church of St. Mary, Thess, at 3 p.m.

## IN MEMORIAM

BILLINGHAM, ANNE—Died July 25, 1971. For news in the memory of this dear lady and loved one.

CORRY—Mrs. CORRY, ever-loving memory of my dear sister SYDNEY. Always missed by your kind friends, dear love.

DEW—Mrs. DEW, ever-loving memory of my dear sister SYDNEY. Always missed by your kind friends, dear love.

EVANS—The beloved memory of my dear parents, LEWIS and MARY ANN EVANS. The names are but a poor substitute for the memories of my dear parents.

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# Barber sees opportunity for faster growth if Britain joins Six

## FOOT BACKS WILSON DEMAND FOR SELECT COMMITTEE

BY OUR PARLIAMENTARY STAFF

MR BARBER, Chancellor of the Exchequer, said in the Commons last night that he had no doubt that entry into the Common Market would provide Britain with the opportunity for faster growth.

While our economy was growing at a rate which would double the standard of living in 35 years, the Community was achieving this every 17 years. "I am convinced that the enlargement of the Community will provide the conditions in which the 10 countries, including our own, can thrive in competition and grow in national wealth."

Mr Foot, Opposition spokesman on power, repeating Mr Wilson's demand for a Select Committee to inquire into the costs of entry, said most of the burdens had not been split out in the Government's White Paper. One result would be that the advantages would be weighed heavily against the regions.

Mr Barber, opening the fourth and last day of the debate on the White Paper "The United Kingdom and the European Communities," recalled that it was within a few days of the first anniversary of his handing over the negotiations to Mr Rippon.

### Anthony Barber

### Praise for skill of Rippon

We owed a great debt of gratitude to Mr Rippon for his tenacity and skill. In certain respects, New Zealand for instance, he had succeeded "beyond my expectations."

Although he started the negotiations Mr Barber said that he had never been one of those who would not take no as an answer.

He had said in his first speech opening the negotiations that unless a satisfactory financial solution could be found no British Government would contemplate joining. Both the European and British Press had criticised him for putting the point so bluntly.

"With my particular responsibility as Chancellor of the Exchequer I have no doubt the terms negotiated are not only fair but that to join on these terms will be in the greatest benefit of the British people."

### Framework for growth

It was the basis of the Government case that they believed that on the terms negotiated membership of the enlarged Community could bring substantial economic benefits to the United Kingdom.

For an industrial nation like ours the framework for opportunity and growth was one where the opportunities for competitive trading free of tariffs and other barriers, were widely spaced and companies were able to specialise and able to get the benefits of a large market.

Resources could be used more efficiently, which in turn led to a higher national income. We had seen the emergence of just such conditions in the Common Market itself.

At the growth rate achieved in the past decade it would take Britain 35 years to double the standard of living. The Community was doubling its standard of living every 17 years.

The Ministers of the Six had no doubt whatsoever that the abolition of tariffs and the formation of a single market had helped them substantially.

"For my part I am convinced that the enlargement of the community will provide the conditions in which the 10 countries, including our own, can thrive in competition and grow in national wealth."

### Not only were the Six con-

The purpose was to give capital movements between the United Kingdom and other members of the Community the degree of freedom called for by the arrangements the Community had already adopted. These proposals had now been accepted by the Community.

Freedom of capital movements between member states was one of the principal economic freedoms envisaged under the Treaty of Rome. It was rightfully regarded as fundamental to any successful Common Market.

Both the present and the previous governments had made plain that our approach should be one of full acceptance of the Community's present arrangements subject only to negotiation of a suitable transitional period.

"We set our sights on the period of five years and this has now been agreed."

In accepting this principle and concentrating their negotiations on the arrangements for transition they had relied on certain safeguards in the Treaty of Rome itself.

First, the Treaty of Rome provided for certain situations in which a member country might need to take special measures for protection, including restriction on capital movement. These provisions would be equally available to the United Kingdom.

Second, the Treaty of Rome provided the framework within which it allowed any country to be technically practical to protect ourselves where we considered it necessary against leakage of capital by other members of the Community.

Referring to the likely effect of our entry on the levels and direction of investment, Mr Barber said it was worth considering the level of our British direct investment in the countries of the Six.

There was a considerable upward trend in the 1960s which gathered pace in the years that followed. This was the natural result of decisions by many major British companies to make a substantial investment in the countries of the Six.

What influenced many of them was the sustained rate of growth of prosperity in the Community.

But we would inevitably be overcome and overhauled by a larger, stronger and richer, Europe. Our political influence would dwindle and history would pass us by.

He believed that the benefits to our standard of living if we joined would be substantial.

"I do not doubt that, after due consideration, the House of Commons will approve our entry into the Community, and when it does so this House will have taken a decision wise and courageous, and in the interests of the British people."

He had never sought to exaggerate the difficulties of staying out. There would be no sudden cataclysmic disaster if we did not join.

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"I do not doubt that, after due consideration, the House of Commons will approve our entry into the Community, and when it does so this House will have taken a decision wise and courageous, and in the interests of the British people."

Mr Foot added: "I am sure you will collect that Christopher Columbus thought he had discovered India, but in fact had discovered America—which is just about the accuracy of the White Paper. On the basis of this White Paper, Columbus would never have got the money to start at all."

Dealing with some of the parts of the White Paper which he regarded as completely unsatisfactory, Mr Foot spoke of the coal and steel community.

"There is now in being, or readiness to be put into being, a major development which will cost £4,000 million over a period of years."

The Commons should be told whether this matter had been raised during Britain's negotiations, and whether the programme could be carried through under the provisions of the Treaty of Rome.

It had also been claimed that a detailed examination was unnecessary because the heads of the nationalised coal and steel industry were in favour of the agreement made by the Government.

"I say those two defences are not satisfactory for the House of Commons. We must discuss these matters in greater detail because the Government, for some reason, have sought to prevent the House of Commons from having the information made available to us."

Some information had been placed in the Commons Library, which had revealed what slipped statements in the White Paper had been undertaken on behalf of Britain on this subject.

He could not understand why the Government, which had given details on other aspects of the negotiations, refused to do so about steel.

Regions issue After calling on the Government to withdraw "the so-called popular version" of the White Paper, Mr Foot asked what was going to happen to regional policy.

We have to discover what are the real possibilities for the regional areas of this country."

The whole case put forward by the Government and those MPs who supported British entry rested on the one major base that it would give a much better chance of growth to the economy and of investment at a fairly early stage.

If this base were to collapse, all the other advantages would collapse.

"Most of the costs and burdens of entry into the Common Market have not been spelt out in the White Paper."

That is one reason why we are urging that there should be a Select Committee to deal with it."

By the very fact of entry the Government would be heavily weighing the advantages against the regions.

He feared that in the next two or three years, if the Government assisted exports into the Common Market, the regions would be starved of the incentives they required.

If his own fears and those of other MPs from the regions were correct, then the Government's vague expectations, then indeed there could be political as well as economic consequences for Wales, Scotland, the North East and Northern Ireland.

It would be a strange irony if the Government's measures taken to bring us more closely into the European Community had the effect of splintering the United Kingdom.

These matters also had to be judged by the possible consequences for the economic and democratic life of the country. Many nations were seeking to escape from the big blocs rather than to get into them.

Our problem was not only economic. There was also the question of increased size, strengthening the democratic institutions of our own country.

It would not be proper for the Government to say there would be no erosion in the authority of Parliament if we entered the

Community. There would be a huge amount of legislation passed through the House next year, and almost all of it would be unamendable.

On the whole the liberties of ordinary people had been better protected at Westminster than in any other legislature in the world. "We don't want those liberties taken away."

Addressing himself more to Labour MPs, Mr Foot declared: "You cannot help to build democracy in Europe by undermining it in Britain."

"I am so little of a Little Englander that I still believe that if you can rebuild it here that will enhance it here and transform it into what we call socialism, then you can save it everywhere. That is the proper course for this country."

Sandys predicts opinion change Mr SANDYS (C, Streatham) said he was sure the terms were as good as any Britain could have obtained.

"There could have been some people who do not seem to appreciate that a decision to say 'No' would be just as momentous and historic as a decision to say 'Yes'."

"If we have faith in ourselves, surely we should welcome the challenge and grasp the opportunity which Europe offers."

Opinion polls had for some time shown a large majority against joining. But he believed that by the autumn, there would be a majority of public opinion in favour.

Chair criticised Mr ARTHUR LEWIS (Lab, West Ham N) intervened to protest that the Chair had been showing favouritism in calling speakers 2 to 1 in favour of the Government.

When he was told by the DEPUTY SPEAKER Sir Robert Grand-Ferris that he knew his remark, Mr LEWIS commented: "I will put a motion down."

Reacting angrily to a comment apparently by Mr THORPE, the Liberal leader, sitting behind him, Mr LEWIS said: "I am not going to shut up."

There had been a two to one bias by the Chair in favour of those supporting entry. His motion would quote the facts and figures.

The DEPUTY SPEAKER said that Mr Lewis must make some remarks about the Chair. "Unless he seeks to withdraw that remark now, I am afraid I must take serious action against him."

Mr LEWIS said that in view of the fact that he would be putting down a motion, he would withdraw.

The membership fee Mr SHORE (Lab, Stenney) said it was no good the Chancellor of the Exchequer assuring Parliament that the fee would be reasonable.

He would expect the same consequences to flow from membership for us as followed from the membership of the original Six.

There was, however, a more onerous obligation and that was the commitment taken on at the end of the transitional period by the Government to accept the permanent system of financing which the Six had worked out for themselves.

This permanent financing of the Six was not accepted by the last Government. As a result of accepting this system we would pay between 1973 and 1980 £1,700 million across the balance of payments simply as part of our membership fee.

It was a very large sum, but there must be units of 200 million or 300 million to secure prosperity and security. There was still plenty of scope for individual nation states to deal with their own problems.

From the Common Market, the fear of exclusion is one of the driving and dangerous forces which is at work throughout the whole of this debate."

Mr GRYLIS (C, Chertsey) said Britain's adherence to the Treaty of Rome would mean more than the market of increased size, strengthening the democratic institutions of our own country.

It would not be proper for the Government to say there would be no erosion in the authority of Parliament if we entered the

## House of Lords

# George-Brown says terms and price are right

BY OUR PARLIAMENTARY STAFF

LORD GEORGE-BROWN, Foreign Secretary in the Labour Government, said yesterday that the Common Market terms negotiated by Mr Rippon are the same as, or similar to, those he and Mr Wilson thought would be right and acceptable.

After an exposition of events leading to the Labour Government's preparation of a negotiating brief, he declared in the Lords:

"There can be no gainsaying that while the then Cabinet's position was clearly and obviously reserved, as it ought to be, until it saw the outcome, those of us responsible, in my view, would have been bound in honour and in every other way to recommend those terms or some other significantly different unless we, or one of us, had never meant the exercise seriously in the first place."

"I can see no reason why, if they were right then, they become wrong now."

Speaking on the first day of a three-day Common Market debate, Lord George-Brown said economy was not weaker now nor the balance of payments thinner.

The change was that Labour were now in opposition and there was the "little matter" of the Conservative Government.

"I do not believe vast issues like this can or should be decided on a basis of or with reference to which party is temporarily in power at a given moment."

Peers laughed when he said "last night, so the newspapers informed me, on television the Leader of the Opposition declared that I was a dedicated European willing to go in on any terms, whereas he was in favour of joining only on the right terms."

He added mockingly: "I would have said that was a collection of the most emotive terms you could possibly use about the other party while, as always, giving himself the benefits of any doubts going."

"Tougher noises" "On the contrary, the other day in the Commons he occupied columns of Hansard with bitter denunciations of the terms which I made the harsher, the tougher noises on New Zealand."

"Somehow it does not seem to me that both these things go—and only a few days' difference between them."

"This Government claims to have played the hand which we have played, and to have done so in a more skilful and more successful way. We must have been pretty good at preparing it and they must have stuck very close to our brief, because it has worked out pretty well exactly as we thought it would."

He gave details of his and Mr Wilson's tour of the Six capitals. Lord George-Brown said they jointly recommended and ultimately persuaded the Cabinet by what was said to be a substantial majority that they should be authorised to table an application to apply unconditionally for entry.

"Applying unconditionally did not mean entering unconditionally," he stressed.

This was put to Parliament and authorised by Parliament. The next step was to prepare a negotiating brief.

"This was done at the end of June, 1967, and I assert that there can be no gainsaying of the joint and collective responsibility of the two Ministers of the carrying the major responsibility."

"There can be no gainsaying either, whether convenient or inconvenient, that the issues would remain exactly as they now were."

It might be that closer association with Europe in a Community of ten would lead to closer collaboration, but it would seem at least in the foreseeable future to be related more to collaboration on arms production and rationalisation than anything else.

For the Opposition, Lord SHEPHERD said he stood in the middle of the road, deeply uneasy and yet had to make up his mind. He believed the argument was far more finely balanced than people were led to believe.

Labour peers would be speaking for themselves in the debate. There would be no restraint or limitations on them.

It was the country's fortune that we were called on to make a decision in a period of economic stagnation bordering on recession. The terms would be bearable, if when we entered, the economy was confident and buoyant.

Fishery protection "Lord BOOTHBY said: "Unequivocally, Lord George-Brown has declared where he stands. The time has come when we must all do that. There is too much shilly-shallying going on."

His own anxiety was about British fishermen. "The EEC fisheries regulations were rushed through on the very day that we started negotiations and we must all do that. There is too much shilly-shallying going on."

If adequate protection were not to be given to our inshore fishing industry, I should have no alternative but to vote, with a heavy heart, against our going into the Common Market.

Editorial Comment—P12

## More attractive investment

He had no reason for assuming that the more investment would take in connection with capital movements in Europe would result in any substantially new wave of British investment on the Continent.

In the past, with the exception of two or three multinational companies, the United Kingdom had not attracted very much investment by companies from other Community countries, and there was scope for considerable growth in the future.

We had traditionally attracted a good deal of American investment, but doubt influenced by the common language, comparable capital markets and a sense of long-standing familiarity.

The significant fact was that over the past decade American investors had found the wider EEC market more attractive.

The United Kingdom entry into the American investment would be able to obtain both kinds of benefit in the United Kingdom, and this might well reverse the tendency of American investors to look increasingly at the Six members of the Community.

Sterling assurance As to sterling, there was no question whatever of taking down a repayment programme which would impose an undue burden on our balance of payments.

Sometimes the maintenance of sterling as a reserve currency was thought of as a matter of national prestige, but everyone whose business was concerned with such matters knew that sterling's relative importance as a reserve currency had declined.

Surely what is important is that there is no reason to believe that a reduction in the role of sterling as a reserve currency would have any significant effect on the invisible earnings of the City."

He had no doubt that the broad effect of membership on our economy would be an

## Richer and stronger

He had never sought to exaggerate the difficulties of staying out. There would be no sudden cataclysmic disaster if we did not join.

But we would inevitably be overcome and overhauled by a larger, stronger and richer, Europe. Our political influence would dwindle and history would pass us by.

He believed that the benefits to our standard of living if we joined would be substantial.

"I do not doubt that, after due consideration, the House of Commons will approve our entry into the Community, and when it does so this House will have taken a decision wise and courageous, and in the interests of the British people."

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## Case for Select Committee

Mr MICHAEL FOOT (Lab, Ebbw Vale) said that everyone who heard the speech of Mr Roy Jenkins would agree that it was a most formidable case that combined the qualities of character, intellect and eloquence.

He honoured Mr Jenkins for these qualities, however much he might disagree with the course he was recommending for the country.

A most formidable case was also presented by Mr Jay (Lab, Battersea, N.), which had not been answered by the Chancellor of the Exchequer. The course would be for the Government to agree to the proposal of Mr Wilson for the appointment of a select committee to examine some of the details of fact.

The more the debate was listened to, the stronger the case became for a Select Committee. Mr Barber had said he was not one to scoff at those who took different views from himself, but on May 27 *The Daily Telegraph* had carried a headline: "Barber Scores at House."

The report that followed quoted Mr Barber as saying: "If Christopher Columbus had waited for proof before setting sail, we might still think today that the earth was flat. And we certainly have a few

## Regions issue

After calling on the Government to withdraw "the so-called popular version" of the White Paper, Mr Foot asked what was going to happen to regional policy.

We have to discover what are the real possibilities for the regional areas of this country."

The whole case put forward by the Government and those MPs who supported British entry rested on the one major base that it would give a much better chance of growth to the economy and of investment at a fairly early stage.

If this base were to collapse, all the other advantages would collapse.

"Most of the costs and burdens of entry into the Common Market have not been spelt out in the White Paper."

That is one reason why we are urging that there should be a Select Committee to deal with it."

By the very fact of entry the Government would be heavily weighing the advantages against the regions.

He feared that in the next two or three years, if the Government assisted exports into the Common Market, the regions would be starved of the incentives they required.

If his own fears and those of other MPs from the regions were correct, then the Government's vague expectations, then indeed there could be political as well as economic consequences for Wales, Scotland, the North East and Northern Ireland.

It would be a strange irony if the Government's measures taken to bring us more closely into the European Community had the effect of splintering the United Kingdom.

These matters also had to be judged by the possible consequences for the economic and democratic life of the country. Many nations were seeking to escape from the big blocs rather than to get into them.

Our problem was not only economic. There was also the question of increased size, strengthening the democratic institutions of our own country.

It would not be proper for the Government to say there would be no erosion in the authority of Parliament if we entered the

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MECHANICAL ENGINEER

London Hotel project. A company seeking a qualified Mechanical Engineer for the design and development of mechanical systems.

THE SHARSTON BY-PASS URBAN MOTORWAY & INTERCHANGE SCHEME

FOR: (a) ENGINEER (ROADS) (£2,000-£2,600) (b) ASSISTANT ENGINEER (ROADS) (£1,100-£1,600) (c) JUNIOR ENGINEER (£700-£1,100) (d) ASSISTANT QUANTITY SURVEYOR (£1,750-£2,000)

Applicants for post (a) must have had previous experience of design and supervision of major road and bridge schemes and must be a Chartered Civil Engineer.

Applicants for the other posts should have had previous experience of design and supervision of minor road and bridge schemes.

Salaries will be within the ranges quoted according to experience and qualifications. Applications should be sent to the Personnel Manager (27/27), CEMETATION GROUP SERVICES LTD., 681, Milton Road, Cambridge CB3 9AF.

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REPRESENTATIVES

A BROKING COMPANY in the West Midlands seeks qualified Representatives for the sale of industrial machinery.

A GUARANTEED £2,500 PER YEAR TAX FREE

A company offering a guaranteed income of £2,500 per year tax free to qualified individuals.

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IF YOU CAN SELL FOR A YOUNG MAN TO PUT ON WEIGHT

No body wants a fat career. You can sell for a young man to put on weight.

SALESMAN

For the heavy weight product, you can sell for a young man to put on weight.

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# London offer of home for Brunel ship

## PLAN to give Brunel's s.s. Great Britain a permanent home near Tower Bridge was announced yesterday by the committee which last year brought the liner back from the Falkland Islands to Bristol.

### From Yesterday's Later Editions

Among news reports which appeared in later editions of THE DAILY TELEGRAPH yesterday were the following:

#### Belfast

NINE policemen were slightly injured in Casement Park when mobs hurled stones and bottles at police barricades. A police motorcyclist was stoned and his machine set on fire.

In Andersonstown, a Co-operative building was burnt down. Troops fired rubber bullets at a hostile crowd of 400 and captured a crate of 12 petrol bombs in Lurgan.

Miss Bernadette Devlin, I.D.M.P. for Mid-Ulster, told a Belfast Civil Rights Assoc. meeting that "open season" had been declared against young people in Northern Ireland by the Army.

"We are all now branded with the name of 'terrorist', but our definition of terrorist is the British Army."

#### Oban

A HUSBAND and wife, both doctors, were drowned on a fishing trip off the island of Kerrera, near Oban. Two people are still missing.

Police have recovered the bodies of Dr Robert McGill, 39, and his wife, Maureen, 36, of Ganavan, Oban. The missing couple are Mr Hugh McLachlan, 40, a veterinary surgeon, and his wife, Jeannette, 38, of Ganavan. All four were in an 18ft yacht.

#### Johannesburg

TOMMY BEDFORD, the South African Rugby team's vice-captain who has returned home from Australia because of an injury, has said that South African cricketers, due in Australia later this year, "will need a lot of guts if the tour is to go on."

Whistling and shouting only spurred on Rugby players, but cricket "is a different kettle of fish," he added.

#### Moscow

RUSSIAN leaders have promised to "spare no effort" in aiding the development of Cuba. The Government pledge as made in a telegram to Havana on the anniversary of the 1953 uprising that started the Castro on the road to power.

#### Washington

THE United States State Department has confirmed that a 30-day visa to Mr. Louis, the Russian journalist who undertakes delicate diplomatic missions for the Soviet Government.

the State Department would say that the purpose of Mr. Louis's visit to the United States was to discuss the fact that he had legitimate business in America.

#### London offer of home for Brunel ship

The Great Britain Project, which is organising the preservation of the 128-year-old ship, has always favoured Bristol as a permanent home.

But it says that fund raising and restoration work have been hindered by the uncertainty of finding it a lasting home.

Although Bristol Corporation has been accused of being too warm in its attitude, there were no references yesterday to differences with the corporation in a statement put out by the Project.

It said that a firm offer to accommodate the ship on a permanent pontoon alongside St Katherine's Dock had been made by the dock's developers, the Taylor Woodrow Group, in consultation with the Port of London Authority and the Greater London Council.

This site is five miles up river from Millwall where the ship was fitted out in 1845.

The Great Britain, which was the first ocean-going propeller-driven ship, is being renovated in the Great Western Dock, Bristol.

Mr Richard Gould-Adams, chairman of the Project, said yesterday: "I am assured that there is no technical reason why the Great Britain should not be moved to London. She would be towed down the Avon as she is and taken round the South Coast on a pontoon."

It was unlikely that restoration would be finished in time for the move in a year or two's time at a cost of £50,000. "I am sure that there will be a lot of people in Bristol who would be sorry to lose the ship."

Bristol Corporation argues that it cannot be expected to earmark a perpetual site until the replanning of the dock area is completed.

It has said the ship can remain in dry dock for two years at a nominal rent but has declined to contribute to its restoration.

Mr Robert Wall, deputy leader of the city council, said: "We have always said we will provide a berth."

"There has always been an element in the arguments of the Project committee that if we don't cough up we'll take the ship away." We do not negotiate on those terms."



## Three notable paintings not to be missed

By TERENCE MULLALLY

AMONG the many mixed exhibitions at present in London galleries the show at Roland, Browse and Delbanco's, Cork Street, should not be missed. It includes three notable paintings.

These and other works on view, which are all by British artists, can be seen until Aug 7.

Downstairs on the right wall there is a big painting, executed this year, by Keith Grant. It is entitled "Cathy Crutchley in a fjord, winter." A girl reclines in a boat, still water around her, the mountains behind. It is an arresting design.

Yet there is much more than this. The figure is expressive of contained energy. The figure which is so challenging, not least in a sexual sense, suggests smouldering fires of passion. The dark imaginings of Ibsen leap to mind.

Upstairs two further oils are exceptional. One, a big painting of a storm lashed coast, is by Joan Eardley whose tragically early death robbed art in the 20th century of one of its richest talents.

Paint is used with abandon yet with the fullest awareness of its potentialities. Colour is subdued but its harmonies are subtle.

Edward Le Bas's "Abbazia della Misericordia, Venice" is very different. This is one of the finest works by a still under-estimated artist. The whole scene is flooded with light. The clear sky is pale blue, light floods the buildings, and flickers upon the water.

Also not to be missed are two little works by Graham Sutherland. One dates from 1933 the other from 1942. Both remind us how much our understanding of and feeling for landscape is due to Sutherland.

Other good things are an Augustus John drawing of circa 1911, and a group of Sickert's. These include an amusing drawing of Cecily Hey, painted in 1922.

Coming as it did from the master of suspense himself, the joke could perhaps be suspect. Mr Hirschcock did not seem to be giving much away yesterday to Bernard Cribbens (right) and Barry Foster (left) during shooting for the film, "Frenzy," at Covent Garden where the director will no doubt be planting a body in the fruit and veg.

## Glyndebourne Opera

### FINE MUSIC MASTER IN 'ARIADNE'

By PETER STADLEN

A MERE operatic aperitif, it is true, and yet the Prologue to "Ariadne on Naxos" need not sound quite so trifling as it did at Glyndebourne. I missed the Straussian sheen and verve in the playing of the London Philharmonic Orchestra under Aldo Ceccato.

There was little of that back stage—or rather, cleverly, below-stage—bustle of a show in preparation, opera seria to be followed by a farce.

As for the hot-headed young Composer, motherly warmth would of course be quite wrong for this travesty role. But Delia Wallis's recitatives were literally secco and her arias not nearly expensive enough.

After the Major-Domo's announcement of his philistine master's whim (I have known audiences chuckle at the thought of jumping up the two entertainments) Miss Wallis loosened up a bit but by and large she was outsung by Thomas Hensley's outstanding Music Master and by his vocally satisfactory rival Alexander Oliver's Dancing Master.

Wilmer Neufeld was the new Bacchus and one might have liked to see him make a more of his deserted island. But after some initial awkwardness, vocally too, he began to reveal a cultured and pleasant voice.

Helen Vanni did not always measure up to one of the greatest soliloquists in all opera. Some chest notes were better than others and "Es gibt ein Reich" lacked authority, but there was a good deal to compensate.

The four Commedia del Arte characters, while invariable in all fun, to me, were nonetheless inventively produced by John Cox and excellently sung by John Fryatt, Dennis Wicks, Maurice Arthur and especially by John Gibbs.

Reprinted from yesterday's later editions.

## Pair of vases fetches 920gns

By Our Art Sales Correspondent

A SALE of English and Continental pottery and porcelain and fairings at Christie's yesterday totalled £14,399.

Highest price was 920gns for a pair of large Sevres-pattern ormolu-mounted vases which went to Singer.

A pair of large, German porcelain ormolu-mounted figures of a malabar and companion sold for 350gns to the London dealer Singer. A Berlin porcelain rectangular plaque went to Nyman for 540gns.

Christie's announced that the season's total for porcelain was £1,500,473.

## £1,150 watch Made in 1730

A Sotheby's sale of watches totalled £25,860. The London dealer Drager gave £1,150 for a repoussé gold pear-shaped, half-quarter repeating verge watch by Anton-Brown of London (1730).

A repoussé gold, pear-shaped, quarter repeating verge watch by William Webster (1740) went for £550 to Hakin, who also paid £530 for a gold and enamel verge watch by Richard Clarke of London (1790).

A sale of objects of vertu and Russian icons at Sotheby's totalled £18,130.

A 17th-century Moscow School icon of St George went for £380 to Has Neoter, the German dealer, who paid £540 for another 17th-century Moscow School icon of Christ Pantocrator.

The London dealer Von Kassel paid £320 for a pair of large 18th-century icons, one of the evangelist Matthew and the other of Mark.

The first session of a two-day book sale totalled £7,379. The Chicago dealer, Kenneth Nebenzahl paid £650 for a collection of 17th-century pamphlets mainly on the doctrine of transubstantiation.

## £220 BOOKCASE Etchings bring £850

A furniture sale at Phillips totalled £3,869. An Edinburgh bureau bookcase sold for £220.

A Phillips picture sale totalled £6,241. Two etchings after Durer and one after Rembrandt went to Craddock and Barnard for £850.

The Phillips subsidiary firm Dowells of Edinburgh, on the first day of a sale at Airds Bay House, Taynait, announced a total of £4,690.

## CALL FOR USE OF LANDSCAPING ARCHITECTS

Disruptors of the environment should pay to heal the scars they create, it was suggested in a review published yesterday by the Greater London Council.

Some bodies did not employ landscaping architects. When, for instance, was the landscaping plan for Heathrow airport?

The review has been prepared at the request of the Council of Dartmouth, chairman of the Government's working party on the human habitat, as part of the British contribution to the United Nations conference on the environment to be held in Stockholm next June.

A review of the basic problems of pollution has also been published, at the request of Sir Eric Pickles, chairman of the Environment Department's working party on pollution.

"The Human Habitat," £1, "Pollution," 50p, postage extra. G.L.C., County Hall, S.E.1.

## Log-book entries tell the Hardy story

From F. R. SOUTHERINGTON

SIR—I have only recently seen Mr. Philip Larkin's review (June 5) of my "Hardy's Vision of Man" (June 3) and Mr. F. B. Pinion's subsequent comment on it (June 9).

I have little to say about the review, which seems to me to be generally responsible though, I don't know when anyone has claimed that Hardy's supposed liaison with Tryphena Sparks altered "a syllable of Hardy's work or his style." The whole question of whether it happened and whether it was a shaping influence on Hardy's critical is sufficient to validate critical attention to it.

I have rather more to say about Mr. Pinion's comments. He writes that there is no evidence in the log-books of Puddletown school that Tryphena Sparks was dismissed in 1868. The last time he made this claim was, so far as I know, in Dorchester in the summer of 1968 when, as he subsequently admitted to me, he had not read the records.

I take it that since then he has checked them for himself; if so, why can't he simply acknowledge that the whole question rests on the log-book entries for Jan. 16 and 20, 1868? He chooses to interpret them differently from most other content: I am not content to let him slide by the fact that the Jan. 16 entry contains the words "determine to withdraw her a month hence."

In context there is some family tradition, affirmed by the college itself. Certificates? Perhaps the situation has changed, but three years ago the college could find no record of Mary Hardy's graduation. I hope Mr. Pinion isn't assuming that, because Mary Hardy subsequently taught school, she must have graduated.

F. R. SOUTHERINGTON  
Mary Baldwin College, Staunton, Virginia.

## Hudson's Bay

SIR—I am compiling data for a private publication dealing with the early factories of the Hudson's Bay Company post of Fort Edmonton (now Edmonton, Alberta, Canada).

The third factor of the post was a man named James Bird, who was in charge from 1799 to 1804. Unfortunately the local registry offices and the district probate courts are all unable to furnish me with the names of any living descendants or other individuals who might be able to supply me with additional information on photographs, sketches, old letters or journals pertaining to Bird's life.

Basically all that is known of him is that he was born in Acton, Middlesex.

If any of your readers have any information that might be of help to me in my research, I would be extremely grateful if they would contact me either c/o Provincial, Museum and Archives of Alberta, Edmonton, Alberta; or 1109-6425-101 Avenue, Edmonton, Alberta.

JIM BLOWER  
Alberta, Canada.

## Church graduates

SIR—Your Churches Correspondent reports (July 19) that the Church of England is to graduate for its ministry this procedure must of necessity restrict the number of men.

This policy, together with the fact that few men over the age of 45 are now accepted for training makes one wonder if the Anglican Church is really serious when it bewails the decrease in the number of clergy.

Surely the answer is to open up the ministry to all who feel they have been called to be ordained?

S. L. TEACHER  
Cranleigh, Surrey.

## WORTH SAVING

SIR—I am a little sad to demand when I read of various millionaires "wiping out" pictures at sums of £1,750,000 when all that is needed to restore this last of the Whitshire windmills on its windwept chalk hill (above) is about £12,000.

William Windmill was built in 1821 and plans are afoot to restore it to its former glory. There is no multi-millionaire, or even a mini-millionaire, in even a mini-millionaire, who is preserving this for posterity.

D. A. E. CROSS  
Shrewton, Wilts.

## Cathedral sales

SIR—With reference to your report on July 20 concerning the vending machine in the cloisters of Salisbury Cathedral, would like to point out that the machine in Lincoln Cathedral has had such a machine in its cloisters.

S. HYDE  
Market Harborough, Leics.

Other Letters—P.12

## SITUATIONS VACANT

Continued from Preceding Page

### TECHNICAL REPRESENTATIVE

I sufficient to promote the sale of our company's well-known range of products and to act as a liaison between our sales and technical staff.

It is an exciting and varied role which offers a wide range of opportunities for advancement.

For further details and to apply, please contact the Personnel Officer at the address below.

ORLO's largest manufacturing plant is situated in the heart of London. The company is a leading manufacturer of electrical components and is expanding its operations.

For further details and to apply, please contact the Personnel Officer at the address below.

THE GAS COUNCIL  
Central London  
This is a new post in our Public Relations Department. The post holder will be responsible for the development and maintenance of the Council's public relations programme.

For further details and to apply, please contact the Personnel Officer at the address below.

For further details and to apply, please contact the Personnel Officer at the address below.

### APPOINTMENTS FOR WOMEN

BUSINESS WOMAN. Position of a business woman in a leading firm. The post holder will be responsible for the day-to-day running of the office.

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### PERSONAL SECRETARY

For a leading firm in the City. The post holder will be responsible for the day-to-day running of the office.

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### BOOKKEEPER / RECEPTIONIST

For a leading firm in the City. The post holder will be responsible for the day-to-day running of the office.

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### TELEPHONE OPERATOR

For a leading firm in the City. The post holder will be responsible for the day-to-day running of the office.

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# PARIS brings back the Princess line . . .

Reports : Serena Sinclair  
Pictures : Paul Armiger  
Sketches : Beryl Hartland

### Hemlines are knee high—even Dior says so

THE fashion outlook seems bright. For Dior, yesterday afternoon, produced the sort of clothes all the women I know want to wear.

And as the clothes were around knee length most women will breathe a sigh of relief.

Flick up the back of your coat collar—high. That is the beginning of the look. The coat itself can be a wrap but the newest is a tent with a tiny snug bodice spinning out into fullness from just

above the bust. Sleeves are skinny.

Dior showed a trio of these coats in black, each lined with a brilliant colour—orange, red or shocking pink. Underneath, each had a slender bias-cut wool crepe dress in the same bright shade.

For the woman whose waist isn't what it was the perfect look is Dior's princess-line wool and crepe dresses (see picture) with matching coat in, for example, olive or dusky rose—the sort of thing ideal for a winter wedding guest or for an important lunch date.

Red is all over Paris and looks wonderful after the murky tones of last winter's fashion in Britain. There was a lacquer red brocade pinafore dress, floor length, with matching second-skin blouse under that. It's a winner!

Designer Marc Bohan showed fewer trousers than he has ever done, and loved the sinewy cardigan while abandoning blazers.

His cardigan jackets are willow-slim. Often, they button to the throat, stretch down to knuckle length and are circled with a 1½ in. wide belt.

They are in tweed or a crunchy knitted wool. Sometimes they get a silk blouse in bold deckchair stripes. The skirt is often pleated but more frequently gently gored.

The Dior signature this autumn: the curved arm patch, very military, high



Elegance for the cocktail hour at Dior. Red wool crepe dress, fractionally below the knee, slim-sleeved, swirls from curved bias panel in front. On the sleeve: double-heart gilt and jet brooch, an important accessory at Dior. Black marabou hat, black suede T-strap shoes.

on the left arm, with the initials C.D. in gold on coloured enamel. By night, the same arm patch is glittery.

Berets are back—as they are all round Europe in some form or other. Dior's swivel between very tiny tweed ones and big Holbein shapes, droopy in mink.

This highly-commercial collection had something for every manufacturer in London's Margaret Street—the ones who actually know how to tailor, that is.

One tent coat in ivory wool has the diagonal welting that is a big story at

Dior this season, and the supple dress underneath, of ivory crepe, continues the same slanting lines.

Waves fascinate Dior; they swoop across many a garment in either seams, welting or actual printed design.

Many of these waves are on taffeta. This autumn you will rustle as you move, for the stiff fabric is making a great comeback.

There are plenty of capes and there are long rugger scarves with nearly everything—the prettiest in black organza ruffled every inch of the way.

### Yves is on velvet and likes to see stockings seamed

PARIS brought back the seamed stocking yesterday and though there's lots of other news, that's the item that will affect every woman in Britain straight away.

Paris says forget hot pants, but trouser suits are still around—new-looking now with their three-quarter jackets bulky and sashed in bright colours, contrasting with black pants.

And Paris brings in a totally new coat-shape—seen in St Laurent's swirling smock.

Well over his frantic forties phase of last season, St Laurent showed a collection hopping with ideas. Brightest was the long swirling smock coat, its inset waist-band snugly buttoned above its dirndl skirt. This coat buttons to the throat, has shoulder pads plus a batch of gathers from a neatly inset epaulette (see sketch).

Like most of his clothes, the new coat shoots down to four inches below the knee, but he gives a jacket version as well, particularly stunning in coffee velvet.

Clients—real people who actually pay couture prices—hunger for velvet again. It was all too evident today as the rent-a-clap crowd broke into instant applause whenever a velvet garment appeared.

Tweed is also strong here. St Laurent does not share Italy's enthusiasm for plain flannels, so every suit that isn't Donegal, is a Jacquard. The shape is very 1950's, with a full two-gore skirt and strict jacket, sharp lapels and a pussy-bow blouse, in creamy satin.

The new daytime blouse

is mounted on a waist-band, is full, buttons to the throat, and is usually of plain wool. Blouses by night are all wrapover, sheer black and you wear nothing underneath.

Watch out too for the dressing-table doll dresses—again a look one hasn't seen since the early 50's. It's even more charming floor-length in some Jane Eyre dresses, which our own Laura Ashley should consider making as she surely has all the patterns by now.

For instant St Laurent, knit yourself a tweedy skull-cap. But unlike the London model girls last winter, don't tuck all your hair under it—just let that luxuriant page-boy bob float free. Woolly knit gloves, too, are back again and his nubby-knit vests are a lot longer now.

What else is new? The four-inch high heel, often on a T-strap patent shoe with an ankle strap as well. The other shapes: a lace-up granny style, in red with grey, and a foam rubber wedgie with leather on top. Suede boots fasten skater style.

But in both, St Laurent's and the earlier Venet collection, boots themselves look passe.

Philippe Venet likes flare and flow in his yoked coats and the newest-looking were the sleeveless suede ones, knuckle-length. Gossamer wool muslin appeared in daytime kilt dresses, plaided in red and cream and, like most of the collection, these hovered at mid-knee.

He continues that coat with the narrow body, officer-neck and vast, cape-looking trumpet sleeves that he showed last season.



With padded shoulders still, this St Laurent suit is in black, rust and beige soft wool tweed. It skims the waist, swirls out just below the knee. Winter touches: chocolate brown velvet beret; green and red plain fine wool scarf. Stockings are seamed.



Buttoning to the throat, the St Laurent smock coat, left, has an inset waistband snugly fastening above a dirndl skirt. Right: Yves' dressing-table-doll dress cascades in ruffles from the hipline of a long bodice. It will spark off a taffeta revival.



Dior's new coat: black tent, whirling from a snug high bodice. It reverses to corse wool to match the slender dress

## EVERY time you buy something you also buy the packaging. The pile of paper and cardboard on the table after a shopping expedition will give you an idea of the cost of this packaging—and this only represents the outer disposable part of the packaging. Many items such as jam, lipstick and cream remain in their containers until finished.

It has been estimated that the average family in Britain buys more than 2,000 packages every year and these can cost up to 10 per cent. or more of the price of the commodity which they contain. Many things need a pack so they handle conveniently and hygienically. But nowadays, with the emphasis on self service, the package is expected to do its part in selling the goods and is designed with "shelf appeal."

We not only have to pay for this expensive container, but in a number of cases we may also be deluded by it. At one time tubes of toothpaste were sold "naked" and the relative sizes of various brands could be seen. Now, however, the tubes come in cartons which convey an altogether false impression of the quantity offered—I recently checked one example and found that a carton of 160ccs has been used to hold a tube containing 50ccs toothpaste. The quantity is stated on the carton—if you look in the right place.

With face cream, for example, it is even harder

## Let's forget all the fancy wrappings, it's the value that counts

### HOME FEATURE

to compare sizes because some are put in honest tins while others are in plastic pots which have false sides and bottoms and promise much more than they give. Comparison is only possible by reading the small type and working out the price per unit in each case—fine for those with computer minds and plenty of time.

Stockings and tights are

concealed in plastic bags with small windows through which one is supposed to judge the quality and colour, but that is almost impossible with the effect of several layers of stocking seen together.

Things are not much better in the case of men's shirts. The material is usually heavily dressed and the shirt is fastened over a card by means of

many pins and then enclosed in a transparent envelope, which is boxed. You have to be very persistent to persuade a reluctant assistant to unpack the wrappings and let you see what the actual shirt is like.

In grocery shops it is often the costly varieties of food which suffer from package "inflation." For instance the cheaper brands

of Swiss roll and cut fruit cake are in transparent packets which fit as tight as a skin so that one can see exactly what one is buying, but the more expensive come in decorated boxes inside which the cakes roll around loosely.

When I asked the packaging department manager of one of the largest firms about this he suggested that, even in a modern factory, there are variations in the sizes of cakes and it is necessary to allow for this. He said there was also a certain amount of shrinkage as the cakes cool in the cartons and pointed out that although shoppers complained about expensive packaging they were still very much influenced by it.

When his firm brought out an economy line in a simple carton printed in one colour, it failed to sell. But repackaging it in a more expensive carton with four-colour printing

brought a substantial increase in sales, despite the increase in price.

By agitating for more economical packaging and showing our appreciation by buying goods packed cheaply, we can get better value. By favouring traditional bottles and tins we may be keeping prices higher than need be. It is claimed that folding lined cartons would be up to 40 per cent. cheaper because they can save up to 52 per cent. in space over bottles and 36 per cent. space over cans; and they are only 1/16th the weight of bottles and 1/3 the weight of tins. They are also simple to dispose of, thus helping to ease the refuse problem.

So perhaps the answer is for shoppers to be at the same time more concerned and less conservative about packaging.

George Haines

## What right has a mother-in-law to criticise?

CLEANLINESS and hygiene in the home, which I wrote about recently, seem to have aroused more than the usual amount of passionate reaction among readers.

Some have additional points of view; others are just grateful for the information.

But what has concerned me more than most is the number of "gripey" letters I have had from mothers-in-law who want an extra copy of the article to pass on to their sons' wives because they consider they are careless and slipshod in the home.

In nearly all these cases a baby, a grandchild, is around and the older woman feels that its health is being endangered by the mother's ways and methods in the home.

Sometimes it is a matter of not cleaning the floors or the work surfaces thoroughly; sometimes it is the washing-up that seems to be done badly; sometimes the case of a pet not strictly controlled.

It is quite apparent that the older women feel very strongly about this. But what about the younger women?

To test their reactions I asked a group of young-mothers how they would feel if their mothers-in-law put in front of them my article, emphasising the necessity of cleanliness in the home.

Almost with one voice they said: "I'd be absolutely furious. Maybe I'm not perfect but the last person I want to tell me my faults is my mother-in-law."

A few weeks ago I was watching a television programme in which a young girl spontaneously hugged her mother-in-law and told us: "She is simply marvellous. She never interferes or makes any kind of criticism no matter what she may be thinking."

All the same should a mother-in-law stand by and say nothing when the dog gets its food off a plate later carelessly washed and used by baby?

Even the most tactful comment is likely to be interpreted as overt criticism by an over-sensitive young married. Yet is the experience of an older woman of no value at all where the young are concerned?

It is an age-old situation—I'm sure the cave dwellers had trouble too—and yet to those involved it seems so personal and fresh.

What DO readers think? We will give three prizes of £5 each for the three most interesting views, which we will publish: Write (before August 17) on a postcard to Mothers-in-Law, Woman's Page, The Daily Telegraph, 135, Fleet Street, London, E.C.4.

By Alice Hope

## GOOD IDEAS LATELY

unusual gift. Most of the things are for sale.

But the exhibition which is there now goes a stage further than the work of the ordinary student. There is a fascinating collection of pieces by Licentiate award winners of the Society of Designer-Craftsmen.

This is one of the bodies which founded the Craft Centre of Great Britain. Its object: to strengthen

and uphold the professional status of the designer craftsman.

The award of Licentiate-ship is based upon work seen at the end of a final year in college, and the assessors look for imagination, sensitivity, and the craftsmanlike use of materials and technique.

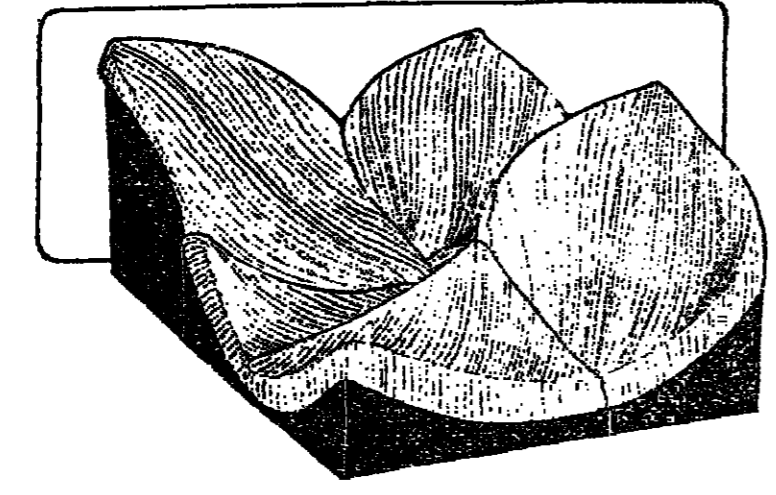
On show are ceramics, jewellery, prints, weaving, rugs, silver and furniture. A. H.

### SHOWN IN THE SKETCHES, left to right:

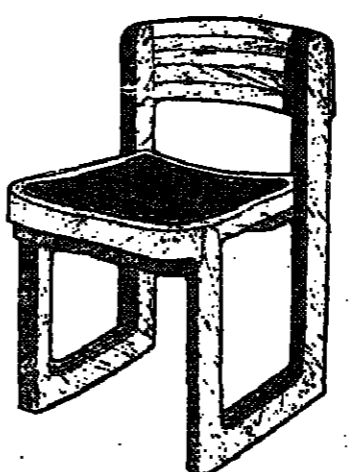
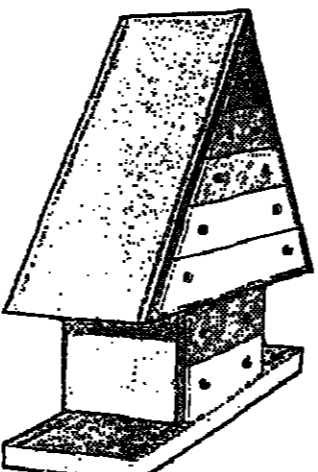
A highly-original six-seater unit covered in grey corduroy, with a wood frame. Made by David Mitchell of High Wycombe College of Art, and unfortunately, not for sale.

An unusually-shaped chest of drawers. The drawers and the back are a combination of ochre yellow and sludge green and tan.

A dining chair made of cherry wood. Like the chest of drawers, designed by Caroline Bousefield of High Wycombe College of Art.



Sketches by LINDA YOUNGMAN



## Complexion Beauty

Today, whether the skin is dry, oily or normal, women of all ages have an easy way to give their complexion a youthfully smooth and pretty appearance. Simply cherish the skin with a film of tropical moist oil of Ulay before applying make-up, to discourage wrinkles and dryness and to provide a perfect, matt finish for your make-up throughout the day. Each night, implement this skin-tightening routine by again soothing the Ulay oil on the complexion after cleansing.

## ARE NOT TWO CHILDREN ENOUGH?

For information about vasectomy write to:  
The Secretary,  
Crediton Project,  
West Longsight, Crediton, Devon.  
(Stamped addressed envelope, please)



THE NOT-SO-GREAT DEBATE

YESTERDAY THE GREAT DEBATE ended for the time being in the Commons and began in the Lords. Yet, as PETERBOROUGH WORSTHORNE so well pointed out in The Sunday Telegraph, it has in a sense never begun at all.

It is increasingly said in Mr Wilson's defence that he, more than anyone else, speaks for the overwhelming mass of the British people at this time.

Is Mr Wilson such a man? He is entitled to defend himself, and may be relied upon to do so at inordinate length. But many of his colleagues have implied that he is such a man, including yesterday Mr GORDON WALKER.

But what of all this, some will say: the Great Debate is about issues not about personalities; what matter then if some of the Great Debaters are a bit shop-soiled? Very well, but character rightly counts in debates great or small, as in politics and in life itself.

DEATH IN THE SUDAN

SO THE FINALE of the Libyan air coup is indeed the execution of both Sudanese passengers removed from the BOAC VC-10 at Benghazi airport last Thursday.

The hard truth is that, if Capt. Bowyer had been told to ignore the not very intelligent direction from Malta air control and had proceeded towards Rome with darkened lights, a shameful episode in British civil aviation would have been avoided.

It has been suggested, in an article implying some British diplomatic collusion in the kidnapping, that this intelligence operation will soon be forgotten.

OBSERVERS IN BENGAL

ALL WHO HOPE for some peaceful resolution of the problems created by the East Pakistan upheaval will welcome the Pakistan Government's agreement to the creation of a United Nations observer force to operate inside East Pakistan.

The plan for some 60 civilian observers to operate as a team under Prince SADRUDDIN AGA KHAN would be such a step. Acceptance of the plan by President YABYA KHAN is the clearest indication yet of his anxiety to improve the situation.

How industry stands to gain

JOHN COCKCROFT on the opportunities that beckon inside a larger Europe

AS we are reminded incessantly by the anti-Marketeers, Britain is being asked to pay a price for her failure to play a part in the early stages of building the new Europe.

We have, as a nation, done protracted penance for those early errors. Even so, Mr Rippon's team in Brussels have done remarkably well in getting terms for British entry to the Market—terms much better than seemed possible before the Prime Minister met President Pompidou.

In effect, for that transitional period (after that Britain and the other new members will have a full say in modifying the agricultural arrangements) a limit has been placed on the burden for Britain of the Common Agricultural Policy, which was conceived to protect the high-cost peasants of France and Germany in particular.

Against that, the economic advantages of larger markets and belonging to an area of much more rapid economic growth may take longer to appear, but will be no less substantial for that.

No doubt there never is a good time to make radical changes, as the last Labour Government amply and repeatedly demonstrated by postponing difficult decisions.

The opportunities which beckon in the Market are obvious. It is surely no coincidence that almost all businessmen in the Market countries (not to mention the larger firms in this country) are convinced that its existence has greatly benefited them.

Mr Wilson's memoirs were no longer dewy fresh, attendance at his Press conference in a sweltering upper chamber of Claude Gill Books in Oxford Street was only just this side of idyllic.

Mr Wilson sees it through

SEEMING that by noon yesterday Mr Wilson's memoirs were no longer dewy fresh, attendance at his Press conference in a sweltering upper chamber of Claude Gill Books in Oxford Street was only just this side of idyllic.

He was 10 minutes late. "Apologies... signing copies another bookshop... traffic... 25 minutes from Piccadilly." We authors, ma'am!

At the same time another author, the distinguished and likeable churchman Sir Kenneth Grubb, was launching his own autobiographical series of "Power" at Hodder and Stoughton.

As a result, he told me, he and Bertrand Russell were for years the only British members of the Mark Twain Club, a correspondence club of people whose deaths had been officially certified "other than in time of war."

Technical hitch THOUGH the new bust of Sir Frederick Ashton was displayed in the crush bar at Covent Garden as soon as it was unveiled last week, the Hockeye portrait of Sir David Webster, the late administrator, has not been seen since it was operated by members of the Royal Opera five months ago.

labour, at the time the Market was set up have been realised. In retrospect it seems laughable for instance that the Germans feared the balance of payments cost of the C.A.P. and the French that their industries would be decimated by German competition.

The early European idealists, such as Mounet, Schuman, Adenauer, and De Gasperi, assumed that economic unity would lead one day to a loose political integration of Europe (and who can say confidently that they will be proved wrong?).

The advent of Euratom, for the pooling of the Six's atomic energy resources and the phased programme now completed, for establishing a Customs union under the Treaty of Rome, followed the implementation of the original European Coal and Steel Community and rounded off the embryonic superstructure for the new Europe.

The Six's economic growth rate took off at a pace remarkable by British standards. In the decade after the inception of the Common Market in 1958 industrial production in the Community rose by four-fifths, but in Britain by less than half as much.

The Government's recent White Paper on The United Kingdom and the European Communities pointed out that the rate of growth of manufacturing capacity per head in the five major Community countries had already been at a high level in the 1950s and early 1960s.

In 1945, barely a generation ago, a victorious Britain had had the fourth highest standard of living in the world. Yet within two decades she was to be overtaken by a defeated Germany, which rose, phoenix-like, from the rubble of the Ruhr to become again one of the most powerful economies in the world.

LONDON DAY BY DAY

The public's first chance to see the portrait will be at the Victoria and Albert Museum's exhibition about Covent Garden which opens next month.

Old hunting ground TODAY'S BOAC inaugural flight by VC-10 from London to St Lucia has a nostalgic ring for one of the passengers, Sir John Stow.

Most of its wooden buildings were used in the reconstruction of the island's capital, Castries, which was completely destroyed by a typhoon in 1648.

Double trouble THE English primitive painting of a farmer and his prize heifer I reproduced from André Kalman's collection last week as already

Mr Wilson sees it through SEEMING that by noon yesterday Mr Wilson's memoirs were no longer dewy fresh, attendance at his Press conference in a sweltering upper chamber of Claude Gill Books in Oxford Street was only just this side of idyllic.

Simultaneously in the same period the Six devoted, on average, 24 per cent of their gross national product to investment, the harbinger of future economic expansion, while Britain invested only 17 per cent.

Trade among the Six, mainly in manufactured goods, behind the barrier to the outside world of an external tariff moving towards uniformity, expanded at a rate far higher than the world average—by well over three times in the 1958-68 decade.

Experience shows in fact, and is supported by economic theory, that even a relatively low tariff round a Customs union—as the Six's has become under the Kennedy Round schedule of phased tariff reductions—can have a quite disproportionate effect in diverting trade towards those within "the laager."

At the same time industries within the Community which competed with imports faced increased competition as tariffs were steadily reduced, forcing them to improve efficiency and reduce costs.

There does indeed seem to be no reason, unless God speaks only to his latter-day Englishmen, why this country should not similarly enjoy, after entry to the Market, the same profusion of growth led by increased investment in exports and increased specialisation in the products in which she has a "natural advantage."

Across Waterloo without a porter to help

SIR—It is to be hoped that British Rail will re-think their attitude towards the elderly and those not strong enough to carry their own luggage.

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Feble people From Lady SCRIVENOR SIR—May I point out that the report in The Daily Telegraph (July 22) quoting the Southern Region spokesman for British Railways, is not a reply to the letter from Mrs Rhona M. Freeston (July 21).

Used by staff SIR—It was interesting to read that the do-it-yourself trolleys were for the use of passengers on our stations.

Price of goodwill 'SHE'S like a duck in any weather,' said Charlie Jackson, skipper of the Lord Roberts, the sailing barge built in 1900 which Bell's, the whisky firm have hired for their annual "goodwill" trip round South Coast towns.

Cheerful designers IN spite of doubts about the Council of Industrial Design's future, which I mentioned earlier this year in the light of the Consumer Council's demise, Sir Paul Reilly told me yesterday

A FREE VOTE FOR ALL PARTIES

From Sir COLIN COOTE

SIR—My young and valued friend Mr Philip Goodhart MP writes, as usual, a moderately phrased letter (July 20) denouncing the issue of a three-line whip for the crucial division on the Common Market.

The whip in this case, however much underlined, is but more of an appeal to support the Government than a threat of censure if the recipient does not.

Double burden for parents insuring school fees

SIR—You have rendered a service in drawing your readers attention to the various insurance schemes that can lighten the burden of public school fees, but two further points need to be made.

Other Letters—Page 9 age that the burden is doubled at a time when, in all probability, the parent's earning power is not at its highest.

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Songs in store TOMORROW'S free lunch-time concert at Gamage's in Holborn, by the Guildhall School of Music and Drama's Early Music Group, will be the second in an experimental series.

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Big trade unions SIR—Mr Wilson's "finest hour" will have been when he told us that his job was "to govern."

Is that all? "THEIR will be one interval between each act." Note in a London theatre programme.



Sir Paul: continued help

that he was considering various projects to raise funds for improving standards of industrial design.

This new emphasis in the C.O.I.D.'s work was suggested by John Davies, Secretary for Trade and Industry, in a written Commons answer last week.

They are executive directors of the firm, which has turned a loss of £30,000 in its first 18 months ending in 1969, to a profit last year of £144,000.

A Civil and Public Service Association circuit that week guardedly proclaimed that "Executive Officers and equivalent levels may be termed on grounds of limited efficiency, but in a person's performance up to the requirements of his job."

JOHN V. SIMONSON London, E.C.4

See you at 21.30? SIR—I notice that the Under Secretary, Department of the Environment, Mr Channon, speaking at a Metropolitan Board conference said "Government boards have been very much involved with preparation for change; the public sector is the client for over half of industry's production.

Talking heads SIR—In his review of "Strike Off" (July 21) Richard Last says "His acceptance of such inevitability depresses me."

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# TOURISTS 'TAKE A GAMBLE' ON NEW HOTELS

By R. BARRY O'BRIEN

TOURISTS who book holidays in Continental hotels not yet built were taking a gamble and were just going to be guinea pigs, the Consumer Association said yesterday.

The association agreed with the Spanish National Tourist Office that tour operators were at fault in sending clients to uncompleted hotels. "They should have a system to tell them whether or not a hotel will be ready and not wait for tourists to arrive."

It advised holidaymakers who had booked for hotels still being built not to make their final payment unless they were given an assurance that the hotel was ready.

### Strict code

The association also called for a stricter code of practice on brochure advertising by tour operators, which is causing concern for two reasons:

- 1-Descriptions of un-built hotels can be only forecasts and tour operators are not able to guarantee their accuracy.
- 2-There are wide varieties in practice among tour operators in descriptions of existing hotels, some giving official classifications, others giving their own ratings and several not giving any indication of the standard of many hotels.

The Consumer Association made its statement as tour operators replied to Spanish criticisms over the affair of the Hotel El Toro, Benidorm, where two parties of Clarksons tourists arrived last week to find the hotel still under construction.

Mr Harry Chandler, chairman of the Tour Operators Study Group representing 21 travel firms, said the Spanish Ministry of Tourism had given assurances that it would strictly control the completion date of new hotels.

The assurances had been given at meetings with British tour operators in Madrid in 1968 and 1970 and in London in May this year, and tour operators were relying on these assurances as part of their watching operation.

But he agreed that our operators were responsible for seeing that hotels were ready, and that Clarksons were responsible for the Hotel El Toro.

"Tour operators accept the responsibility for seeing that hotels are ready, and our responsible attitude is indicated by the fact that we have had several meetings with Spanish officials and are seeking a further meeting to ensure that these things don't happen."

### Cheaper holidays

Mr Chandler agreed that there were risks in making contracts with un-built hotels, and said operators took the risks to get rooms at low rates and so provide cheaper holidays for clients.

"In my own company we use only established hotels which we have inspected and found to be better, but it is also more expensive. You can't get rooms at the same rate as you can in an un-built hotel."

"If you make a contract with an un-built hotel to establish it and can guarantee that you will fill it from the day of opening for the next three years, you can get rooms at half price. The holidaymakers get the benefit."

Mr Noel Vincent, managing director of the Wings tour company, said: "This is one of the biggest problems in the tourist industry. Every operator is approached by people with plans for hotels asking if he will take a room allocation."

"If you wait until the hotel is open, you find that the man has allocated all the rooms to foreign competitors and you can't get in."

### FIRE DESTROYS HOME OF RELIGIOUS SECT

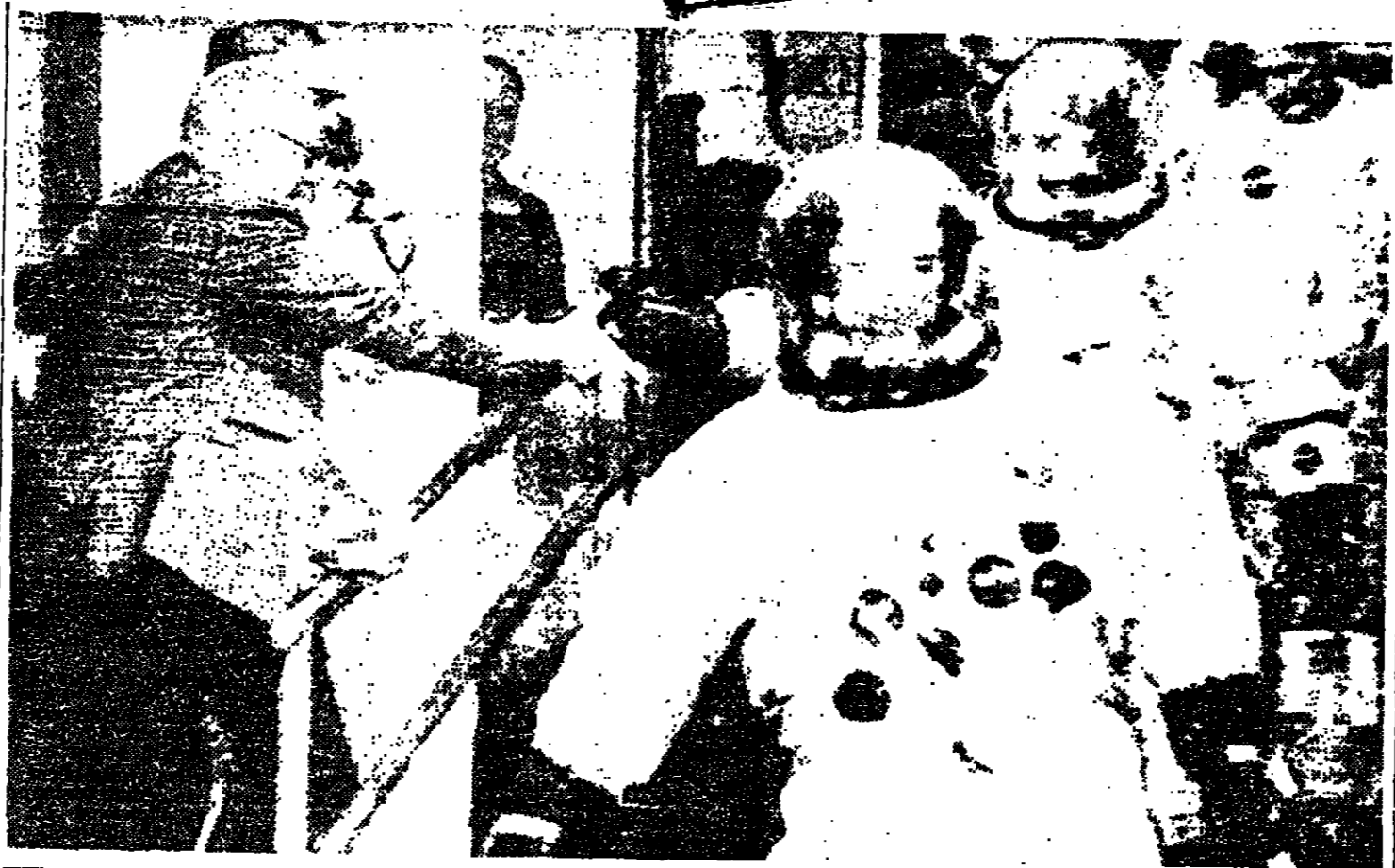
The headquarters of the Joanna Southcott religious movement, at Rock Cottage, Blockley, Glos., was destroyed by fire yesterday. The curator, Mrs Annie Vevsey-Still, aged 87, was killed.

The movement was named after Joanna Southcott, an Exeter domestic servant, who began to make prophecies in 1782 when she was 42. Later she took to sealing her prophecies and demanded that they should be opened by bishops.

After she moved to London in 1802 she became a celebrity and gained a following of 100,000 adherents. She lived at Rock Cottage from 1804 to 1814. A library, kept in an adjoining outhouse, escaped the fire.

£12 maximum

The main demand for the pelts comes from Scandinavia, where they are used to make handbags and coats. Dealers will pay up to £12 for a good pelt.



Good luck on the Moon... Major Alfred Worden, command module pilot, shaking hands with his father as he followed Lt-Col. James Irwin, lunar module pilot, towards the Apollo 15 spacecraft at Cape Kennedy yesterday.

## RAIDER ESCAPES IN TAXI

By JOHN WEEKS Crime Staff

AN armed raider who tried to kidnap a bank manager yesterday escaped by hailing a mini cab after stealing £5,500 from Barclays Bank, Hither Green Lane, Lewisham.

The raider, aged about 30 and wearing a leather coat, walked into the manager's office and produced a shotgun from underneath the coat. He forced the manager into the general office and while he kept him covered staff were forced to fill a carrier bag with the money.

The raider then left taking the manager, Mr Keith Munro with him as a hostage. Mr Munro was forced to get into a staff member's car with the bandit but the vehicle would not start.

Leaving the manager behind the raider then ran off on foot and a short distance up the road, hailed a mini cab and escaped.

The innocent mini cab driver was later interviewed by detectives for a description of the man. Mr Munro was not hurt.

## DRIVERS MUST STOP FOR LOLLIPOP MEN

Drivers stopped at school crossings by lollipop patrols must not proceed until the "Stop, children crossing" sign has been taken away.

Lord Widgery, the Lord Chief Justice, ruled in the High Court yesterday.

Mr Justice O'Connor and Mr Justice Lawson, sitting with Lord Widgery agreed that a police appeal from a decision of magistrates sitting at Andover, Hants, on Jan. 25 should be allowed.

The case will now go back to the magistrates with a direction to convict.

Mr Victor George Langdown, of Mylen Road, Andover, had been acquitted of failing to stop after he had claimed that he was entitled to drive behind women and children because they had crossed his part of the road and were on his offside by the time he reached the crossing.

## WOMAN ACCUSED OF MAFIA LINK

Signorina Antonietta Bascella, 27, a former gymnastics teacher and the first woman to be accused of belonging to the Sicilian Mafia, appeared in court in Palermo yesterday to face a prosecution request that she be exiled to a place of forced residence for four years.

The court decision is due within nine days. Italian police have already sent 45 suspected Mafia bosses to long-term exile on remote Mediterranean islands and have arrested a further 56 on charges of association to commit crime.—Reuter.

## BRITON KILLED

By Our Paris Staff Miss Marion Ellen Burton, 19, of Morpeth, Northumberland, was one of five persons killed in a road accident near Bourges, France, on Sunday. Their car crashed into a petrol station.

A fifth hunter was issued with a Home Office licence to shoot a further 75 seals, but he did not arrive.

All 12 expeditions in the Wash were watched by officials from the seal unit of the Natural Environment Research Council.

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# Daily Telegraph-BP launch powerboat race for champions

LEADING American and European drivers are being invited to match speed and skill in The Daily Telegraph/BP International Powerboat Race for Class 1 and 2 Powerboats on Saturday, Sept. 4.

The race will be staged over a course of 164 nautical miles.

This is the second of only two international events—the other being the Daily Express Cowes / Torquay / Cowes race on the previous Saturday, Aug. 28—to be decided on British waters this summer and with points for 2nd place, one for 3rd place.

The race is being organised by the Royal Southern Yacht Club, Hamble, under the rules of the Union Internationale Motonautique and the Royal Yachting Association.

A further attraction to this year's offshore powerboat racing is the announcement that B.P. are putting up for competition a trophy and purse of £300 for the two races.

The winner will be the driver obtaining the highest number of points (three for 1st place, two for 2nd place, one for 3rd place).

In the event of a tie the winner will be the driver who has the shortest elapsed time in the two races and will become the 1971 Offshore Powerboat Channel Champion.

Southsea start

The starting point for The Daily Telegraph/B.P. Race will be off Southsea beach.

The course will be westerly to the Solent passing close to Leven-Solent and the Needles, before turning to the Hampshire/Dorset coast at Boscombe, Bournemouth, Swanage and Westmouth. It will return to the southern side of the Isle of Wight around St Catherine's Point to the Nab Tower rounding the Owers Light Vessel and back to the finish.

The course has been planned to bring competitors as close inshore as safely permits, giving spectators the maximum opportunity to see 80 mph powerboats in action at close quarters.

With prize money of over £1,000, other prizes yet to be announced and top international honours at stake, The Daily Telegraph/B.P. International promises to be an exciting matching of sea speed and power to be seen off the English coast on two consecutive weekends.

Details of entry conditions can be obtained from the Royal Southern Yacht Club, Hamble, Hampshire.

## DEMAND FOR INQUIRY INTO CASINO LOSS

Daily Telegraph Reporter SEVENTY shareholders in the casino at Douglas, Isle of Man, signed a statement yesterday saying that they wanted an investigation of the company which runs it.

The move came a few hours after it was disclosed that the Palace and Derby Castle Company had lost £217,000 in gaming debts incurred by Canadians during weekend trips to the island last year.

The shareholders' statement said that they were in favour of applying to the island's High Court of chancery "for the appointment of an inspector to investigate the affairs of the company in accordance with the 1951 Manx Companies Act."

They formed a working committee and appointed officials to plan further action.

They will consider calling in the Rothschild Investment Trust of London which has a 50,000 shares stake in the company, to give advice. One shareholder said: "They are outside the Isle of Man and would be the ideal people to make an investigation into the affairs of the company."

Serious state

Another suggestion was that the Manx Government's Gaming Board of Control should be asked for its observations on the seemingly serious financial state of the company.

Before they adjourned, the 70 shareholders each contributed £1 towards their "fighting fund."

At the company's annual general meeting three months ago, shareholders were told that £162,000 had been written off because of the gambling debts by the visiting Canadians.

Yesterday morning another statement from the company said that in addition to the £162,000 loss up to the end of last October, £54,949 had been lost in the half year since.

The money is said to be due to the company from its former agent in Canada, Mr Ziggy Wiseman.

## HOSPITAL IN HEART GRAFT ROW

By JOHN MILLER in Cape Town

SOUTH AFRICA'S first heart-lung transplant patient Mr Adrian Herbert, 49, was making "satisfactory progress" yesterday as a row blew up over whether Professor Christian Barnard, pioneer heart transplant surgeon, had permission to use the donor's body.

Mrs Rosaline Gunya, the wife of the donor, Mr Jackson Gunya, an African labourer, said yesterday that she had never been approached by Groote Schuur hospital for permission to use her husband's heart and lungs.

Head injuries

Mrs Gunya appears to be a victim of South Africa's past laws, which control the influx of Africans to White areas. She was living "illegally" in the Guguletu township near Cape Town and therefore could not be traced by police or hospital officials.

Mrs Gunya said her husband was taken to Groote Schuur on Saturday after suffering head injuries. She said she visited him and left the hospital convinced he would soon be better.

Permission to use the body was given by the District Surgeon under South Africa's new Anatomical Donations and Post-mortem Examinations Act.

Two other companies told me yesterday about similar forms they had received from Ferry-court Publishing, seeking payment for inclusion of their names in commercial directories.

In both cases, the companies were aware that they had not placed any order with Ferry-court Publishers and therefore ignored the demands.



LONDON STOCK EXCHANGE

Account: July 26-August 6. Pay Day: August 17. Bargains Marked: 14,220
Rises: 631. Falls: 291. Unchanged: 1,165. Dollar Premium: 23 p.c. (-1 p.c.)

THE MAIN investment sections of London markets began the new account on a bright note yesterday. Interest in the morning was channelled mainly towards the shares of companies affected by takeovers and other special factors. Buying activity subsequently broadened and by the close numerous good features were in evidence among second-line industrialists.

Main sections make a confident start to the new account

while British Petroleum were 2 higher at 81p. Profit-taking left its mark on some heavy shares, but building issues highlighted in the Quorum column were in good form with increased demand bringing fairly widespread gains in prices. Bovis rose 8 to 144p, while Lindsay Parkinson 8 to 144p, while others to move ahead included J. Jarvis 9 1/2, L. Kier 139p, and Sharp and Fisher, 72p.

F.T. STOCK INDICES, JULY 26

Table with columns: Index, Change, High, Low. Values for Industrial, Govt. Secs., Gold Mines, Fixed Int., and Earn. Yd.

PLANTATIONS

Table listing plantation stocks with columns: Stock, Price, +/-

INVESTMENT TRUSTS

Table listing investment trusts with columns: Stock, Price, +/-

TEXTILES

Table listing textile stocks with columns: Stock, Price, +/-

OIL SHARES

Table listing oil shares with columns: Stock, Price, +/-

PAPERS & PUBLISHERS

Table listing paper and publisher stocks with columns: Stock, Price, +/-

MOTORS & AIRCRAFT

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PROPERTY

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INSURANCE

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BREWERIES

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CHEMICALS & PLASTICS

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FOOD & CATERING

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DRAPERY & STORES

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INDUSTRIALS

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RECENT ISSUES

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FREE COMPANY

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B. & S. MASSEY & SONS LIMITED

Points from the Chairman's Statement: Group has come through difficult period but each of three operating companies traded profitably last year and each anticipates improved profits this year.

Cash position is much improved and Massey is alive and well and looking for fresh opportunities for growth.

Lossmaking iron foundry has been closed and after rigorous review overheads and unrewarding activities have been cut and capitalisation or development costs eliminated.

Subject to the unpredictable course of steel demand and ability to contain or recover cost increases, Group should increase profits substantially this year.

Steel Stockholders and Fabricators, builders of metalforming machinery.

Copies of report and accounts available from the Secretary, Victoria Street, Manchester 11.

MONEY AND EXCHANGES

Sterling slips in late demand for E-dollars

LATE DEMAND for Eurodollars in a thin market produced a reaction in sterling which left the pound at \$2.4180 at the close, compared with an opening level of \$2.4189.

Trading conditions were also quiet on the Continent. The Banque de France supported the dollar to a small extent at Fr 5.5130 to the dollar.

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Gold eased 17.5 cents during

THE POUND ABROAD

The following exchange rates for the pound show yesterday's closing price and the previous closing price.

The London market rate is quoted for

Argentina 10.60-10.70 10.60-10.70

Australia 60.30-60.40 60.30-60.40

Belgium 120.00-120.10 120.00-120.10

Canada 1.45-1.46 1.45-1.46

Denmark 16.15-16.20 16.15-16.20

France 6.55-6.56 6.55-6.56

Germany 2.35-2.36 2.35-2.36

Italy 1.36-1.37 1.36-1.37

Japan 360.00-360.10 360.00-360.10

Netherlands 1.80-1.81 1.80-1.81

Portugal 200.00-200.10 200.00-200.10

Spain 166.00-166.10 166.00-166.10

Sweden 4.60-4.61 4.60-4.61

Switzerland 2.00-2.01 2.00-2.01

U.S. Dollars 2.4180-2.4189 2.4180-2.4189

FORWARD RATES

The forward rates for currencies for one month and three months are as follows:

Australia 30 days 60.30-60.40

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France 30 days 6.55-6.56

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Italy 30 days 1.36-1.37

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COMMODITIES

LONDON METAL MARKETS

Standard Wall report. COFFEE: Strads. Wile. Berr. Oils. Middle East. 1415.00. 1415.00. Oils. Middle East. 1415.00. 1415.00.

LONDON TEA AUCTIONS

There was a good but more selective demand for the 21,385 cwt. of tea.

LONDON GRAIN MARKETS

Wheat: Canadian Manitoba No. 3 July 20 Aug. 18 18s. 3d. 18s. 3d.

LONDON COMMODITY MARKETS

COCONUT OIL: Quiet. Sept. 115.00-117.00. Oct. 115.00-117.00.

OTHER MARKET RATES

Bombay: H.E.Drs. 14.500-14.514. Gold Price: 1st Fix Dollars 41.85. 2nd Fix Dollars 41.78.

EURO DOLLARS

Seven days 61-64. One month 61-64. Three months 61-64.

LOAN RATES

9 p.m. 1st April 1971. Finance House Base Rate: June 7 p.c.

LOCAL AUTHORITY LOANS

One month 6-6 1/2. Three months 6 1/2.

ARBUS UNIT MANAGEMENT

High/Low. Name. Bid. Offer. High/Low. Name. Bid. Offer.

BRITISH LIFE OFFICE

5-8 35-40. British Life. 35-40. 35-40.

BROWN SHIPLEY & CO.

141-7 108-1. Brown Shipley Fund. 108-1. 108-1.

CHARTERHOUSE JAPANESE

20-2 20-2. Charterhouse Japanese. 20-2. 20-2.

CITY OF WESTMINSTER ASS'CE

67-6 67-6. City of Westminster Ass'ce. 67-6. 67-6.

CONFESSIONAL LIFE INS. CO.

106-3 106-3. Confessional Life Ins. Co. 106-3. 106-3.

CRUSADER ASSURANCE CO.

50-1 50-1. Crusader Assurance Co. 50-1. 50-1.

DISCRETIONARY UNIT FUND

67-2 67-2. Discretionary Unit Fund. 67-2. 67-2.

DOWN-LINCOLN EQUITY ASS.

121-3 121-3. Down-Lincoln Equity Ass. 121-3. 121-3.

ESBOR SECURITIES

35-4 35-4. Esbor Securities. 35-4. 35-4.

FIRST NATIONAL EQUITIES LTD.

121-0 121-0. First National Equities Ltd. 121-0. 121-0.

FIRST PROVINCIAL

31-1 31-1. First Provincial. 31-1. 31-1.

FRAMINGTON UNIT TRUST

48-4 48-4. Framington Unit Trust. 48-4. 48-4.

FRIENDS PROVIDENT MANS.

31-1 31-1. Friends Provident Mans. 31-1. 31-1.

G. & A. UNIT TRUST

27-1 27-1. G. & A. Unit Trust. 27-1. 27-1.

G.T. UNIT MANAGERS

61-1 61-1. G.T. Unit Managers. 61-1. 61-1.

GUARDIAN ASSURANCE

116-2 116-2. Guardian Assurance. 116-2. 116-2.

GUARDIAN LIFE SAMUEL

116-2 116-2. Guardian Life Samuel. 116-2. 116-2.

HAMBRO ABBEY TRUST

37-1 37-1. Hambro Abbey Trust. 37-1. 37-1.

HAMBRO UNIT TST. MGRS.

115-1 115-1. Hambro Unit Tst. Mgrs. 115-1. 115-1.

HEARTS OF OAK BENEFIT SOC.

31-1 31-1. Hearts of Oak Benefit Soc. 31-1. 31-1.

HULL SAMUEL UNIT TST. MGRS.

31-1 31-1. Hull Samuel Unit Tst. Mgrs. 31-1. 31-1.

HODGE LIFE

31-1 31-1. Hodge Life. 31-1. 31-1.

INTEL. FUNDS

71-2 71-2. Intel. Funds. 71-2. 71-2.

JANUS SECURITIES

21-1 21-1. Janus Securities. 21-1. 21-1.

JANUS SECURITIES LTD.

21-1 21-1. Janus Securities Ltd. 21-1. 21-1.

JESSIE BRITANNIA GROUP

31-1 31-1. Jessie Britannia Group. 31-1. 31-1.

KEY FUND MANAGERS

61-1 61-1. Key Fund Managers. 61-1. 61-1.

L.S. FUND MANAGERS LTD.

31-1 31-1. L.S. Fund Managers Ltd. 31-1. 31-1.

LEGAL & GENERAL TENDALL FUND

31-1 31-1. Legal & General Tendall Fund. 31-1. 31-1.

LIBERTY LIFE ASSURANCE

31-1 31-1. Liberty Life Assurance. 31-1. 31-1.

UNIT TRUST PRICES

Table with columns: Name, Bid, Offer, High/Low. Includes ARBUS UNIT MANAGEMENT, BRITISH LIFE OFFICE, BROWN SHIPLEY & CO.

Table with columns: Name, Bid, Offer, High/Low. Includes BRITISH LIFE OFFICE, BROWN SHIPLEY & CO., CHARTERHOUSE JAPANESE.

Table with columns: Name, Bid, Offer, High/Low. Includes CITY OF WESTMINSTER ASS'CE, CONFESSIONAL LIFE INS. CO., CRUSADER ASSURANCE CO.

Table with columns: Name, Bid, Offer, High/Low. Includes DISCRETIONARY UNIT FUND, DOWN-LINCOLN EQUITY ASS., ESBOR SECURITIES.

Table with columns: Name, Bid, Offer, High/Low. Includes FIRST NATIONAL EQUITIES LTD., FIRST PROVINCIAL, FRAMINGTON UNIT TRUST.

Table with columns: Name, Bid, Offer, High/Low. Includes FRIENDS PROVIDENT MANS., G. & A. UNIT TRUST, G.T. UNIT MANAGERS.

Table with columns: Name, Bid, Offer, High/Low. Includes GUARDIAN ASSURANCE, GUARDIAN LIFE SAMUEL, HAMBRO ABBEY TRUST.

Table with columns: Name, Bid, Offer, High/Low. Includes HAMBRO UNIT TST. MGRS., HEARTS OF OAK BENEFIT SOC., HULL SAMUEL UNIT TST. MGRS.

Table with columns: Name, Bid, Offer, High/Low. Includes HODGE LIFE, INTEL. FUNDS, JANUS SECURITIES.

Table with columns: Name, Bid, Offer, High/Low. Includes JANUS SECURITIES LTD., JESSIE BRITANNIA GROUP, KEY FUND MANAGERS.

Table with columns: Name, Bid, Offer, High/Low. Includes L.S. FUND MANAGERS LTD., LEGAL & GENERAL TENDALL FUND, LIBERTY LIFE ASSURANCE.

Table with columns: Name, Bid, Offer, High/Low. Includes LIBERTY LIFE ASSURANCE, LLOYD BANK UNIT TRUSTS, LONDON AND DOMINION TST.

Table with columns: Name, Bid, Offer, High/Low. Includes LONDON AND DOMINION TST., LONDON WALL GROUP, MALLETT & WEDDERBURN.

Table with columns: Name, Bid, Offer, High/Low. Includes MALLETT & WEDDERBURN, MAN. INTL. (AUSTRALIA), MAN. INTL. (GERMANY).

Table with columns: Name, Bid, Offer, High/Low. Includes MAN. INTL. (GERMANY), MANN INTERNATIONAL, MARINE & GEN. MUTUAL LIFE.

Table with columns: Name, Bid, Offer, High/Low. Includes MARINE & GEN. MUTUAL LIFE, MINISTEL FUND MANAGERS, MORGAN GLENFIELD FDS.

Table with columns: Name, Bid, Offer, High/Low. Includes MORGAN GLENFIELD FDS., MUTUAL LIFE ASSURANCE CO., NATIONAL LIFE ASSURANCE CO.

Table with columns: Name, Bid, Offer, High/Low. Includes NATIONAL LIFE ASSURANCE CO., NATIONAL GROUP, N.E.P. TST. MANAGERS.

Table with columns: Name, Bid, Offer, High/Low. Includes N.E.P. TST. MANAGERS, NORWICH UNION INS. GROUP, OCEANIC MANAGERS.

GUARDIAN BUILDING SOCIETY. WILL ACCEPT INVESTMENTS SUBJECT TO THREE MONTHS WITHDRAWAL NOTICE AT AN INTEREST RATE OF 5 1/2%.

Western Bank Limited.



...showed its ability to continue in a strong growth phase during a difficult period for the national economy.

Extracts from the statement by Mr. M. D. Moross in the annual report and accounts for the year ended 30th June, 1971.

The year I am about to review was again satisfactory and we achieved our anticipated objectives. Your Bank showed its ability to continue in a strong growth phase during a difficult period for the national economy.

The net profit after tax and transfers to contingency reserves increased from R1 200 000 to R1 600 000 equivalent to 43.8 cents per share.

Ever since our inception in 1910 it has been a fundamental of our philosophy that our savers and depositors should be offered the best possible facilities that are available in the country.

The Westbank charge card was introduced in November after our executive team had completed detailed investigations extending over more than a year in the United States and elsewhere.

South Africa's economy has undergone a painful but inevitable period of correction in the past year, during which the authorities introduced further monetary and fiscal policies aimed primarily at curbing inflation.

Many of the Bank's clients make payment in advance on accounts where charges are added at the beginning of a transaction. They thus received no benefit for early payments unless they settled the account in full.

introduce a facility for our many industrial clients whereby the Bank now offers interest on every payment made ahead of due date.

In 1969 we introduced a casualty insurance service and as a result of the encouraging response, we extended this by introducing a highly sophisticated life insurance broking facility which has been equally well received.

The development of the Bank's branch network continued during the year with the opening of six new branches and the closing of one sub-branch in South West Africa.

Demolition and excavation of the site owned by the Bank on the corner of West and Alwal Streets will commence in October and be completed early in January 1972 when construction will start.

South Africa's economy has undergone a painful but inevitable period of correction in the past year, during which the authorities introduced further monetary and fiscal policies aimed primarily at curbing inflation.

Many of the Bank's clients make payment in advance on accounts where charges are added at the beginning of a transaction. They thus received no benefit for early payments unless they settled the account in full.

Freight row close to settlement

The DEADLOCK over higher prices that shipping lines want for bringing Australian wool and New Zealand lamb and dairy produce to Britain is expected to reach a climax at meetings in London tomorrow.

A minimum increase of 30 p.c. for refrigerated cargoes from New Zealand is wanted by Port Line, Blue Star, Shaw Savill, and New Zealand Shipping.

General cargoes from Australia to Europe face a 15 p.c. increase from Oct. 1, but the amount of increase on the wool trade has still to be agreed.

Agreement has already been reached with New Zealand on higher rates for wool—up by 12 1/2 p.c. which will add another £1.2 million a year to the shipping bill and ultimately be reflected in finished product costs.

The Australian wool interests have been investigating alternative ways of shipping their cargoes—apparently without success. Existing contracts are due for renewal on Sept. 1, but initial talks have failed to produce a price formula.

Both sides are maintaining secrecy over tomorrow's negotiations. Other businessmen in the Australia-Europe trade are watching the outcome with anxiety. It could have a big impact on general shipping services and cargo rates, since wool is the backbone of the facilities offered.

Golden Egg in bid talks with Allied Vintners

THE GOLDEN EGG group is holding discussions with Allied Vintners' investments which may result in an offer by Golden Egg for A.V.I.

The first is an examination by accountants Messrs Binder, Hamlyn and Co. into the affairs of A.V.I. It is now some 15 months since the last published accounts of A.V.I. appeared.

The second condition



COMPANIES

RESULTS

Best and May

SUPPLIERS and distributors of electrical equipment Best and May is lifting its dividend total for the fourth successive year. A 22.1 p.c. final takes the total for the 12 months to April 30 up from 55 p.c. to 40 p.c. Behind the move lies a rise in pre-tax profits from £109,730 to a new peak of £122,035.

J. and J. Makin

J. AND J. MAKIN Paper Mills has managed to halt the first-half profits slide. The dividend for the year to March 31 came out at £155,815, against £224,838 a year earlier. At the halfway stage, however, they were down from £115,822 to £44,931.

Williams Furniture

ON PRE-TAX profits down from £301,338 to £251,785 for the ended March 27, Williams Furniture is paying a maintained 5 p.c. dividend, as forecast. Turnover rose £1.01 million to £7.56 million, lifting trading profit from £39,245 to £35,401, but investment income was lower at £34,202, against £53,688.

£123,818. Chairman Mr J. James says turnover shows an improvement, but any increase in profit will be hard.

IN BRIEF

Custom Credit Corp. of Australia: Profit \$14.04 million (\$11 million) before tax \$8.82 million (\$5.28 million).
Dabblers: Profit £74,584 (£76,825) on sales £5.45 million (£5.11 million). Dividend 5 p.c. (5).
Eastern Produce Holdings: Final Board forecast total payout of 17.5 p.c. for 1971 with 7.5 p.c. interim (Dec. 8).
Eldon R. Gorst: First-half profit, including £31,000 from land sales, £74,187 (£54,142). Interim 12.5 p.c. (12.5). Further land sales since end-March have produced profits of over £114,000.

tax £97,157 (£154,833). Dividend 14 p.c. (14) pay about Sept. 17.
Shest Canada: Net income for first half \$29.37 million or 89 cents a share (\$24.51 million or 82 cents). Figures are not comparable because joint venture partners have been paying for exploration in frontier regions.

BIDS AND DEALS

Howard & Wyndham

HOWARD and Wyndham has made an offer worth £105,000 for the entire share capital of the Oxford Theatre Company, which owns Oxford's well-known New Theatre. H. and W. is offering £1.75 for each of Oxford's 60,000 shares. The board of this private company is recommending acceptance of the offer.

Settle Speakman

SETTLE Speakman strongly urges its shareholders to take no action on Eastern and General Holdings' offer until they receive a letter within the next two days from Settle Speakman. This advice is given notwithstanding the announcement by Eastern and General that it now effectively controls 50.2 p.c. of Settle Speakman's equity.

Thos. W. Ward

TROS. W. WARD has acquired Safety Service, industrial safety equipment manufacturer, and its two wholly-owned subsidiaries—J.C.P. Industrial Clothing and Fire Equipment for the issue of 50,000 Ward shares worth £400,000. Value of the assets acquired is £116,000. Pre-tax profit for the last trading year was £53,000.

Fluidrive-Wellman

FLUIDRIVE Engineering advises shareholders to take no action on the offer from Wellman Engineering Corporation. Fluidrive is discussing Wellman's offer with Kleinwort Benson.

Rippingilles valueless

RIPPINGILLES receiver Mr J. F. Allen has asked the Stock Exchange to withdraw the quotation for the company's shares which he reckons are valueless. The move follows the news that Valor heating and engineering group had acquired the trading assets of Rippingilles, except its Wrexham factory, for £7,550.

APPOINTMENTS

Miss W. Sainer

MISS WINIFRED SAINER, sister of Leonard Sainer, joins the board of Lewis's from Aug. 1. Now in her mid-forties, she has been personal assistant to chairman Sir Charles Clore for several years and sits on the board of Selfridges, another company in the Clore empire. She played a major role in developing the Miss Selfridge fashion chain and will concentrate on special projects at Lewis's. Mr T. R. McKie has also joined the board.

Flawden appointed a director.
Bowling Steamship—Mr G. Bowring and Mr L. Cary appointed directors.

Barrow Fisheries—Mr R. J. Hinde appointed joint managing director with present joint managing directors Mr G. R. Odey and Mr E. M. Wilson.

W. J. Furse and Co. (Crown House Group)—Mr K. L. Steithers, Mr P. R. Saunders and Mr D. Heath-Smith appointed directors.
Wheatstaple Distribution and Trading—Mr H. C. B. Berens appointed chairman. He succeeds Mr S. E. W. Pumphrey who remains on board as non-executive director. Mr E. Aylett Moore becomes deputy chairman and managing director.

National and Commercial Banking Group—Mr G. P. Robertson is to retire on Sept. 30.

Rippers—Mr F. S. Lane: Marked improvement in company's fortunes since November of last year, and trend of orders, months has shown consistent improvement.

Shaw Carpet—Mr H. W. Hartley: Provide our efforts to contain inflation are successful further progress will be made in current year. Directors have approved a £540,000 capital expenditure programme, which includes 50,000 sq ft extension and additional plant.

Although food has made promising start to year and may be expected to continue steady growth, engineering suffered from general depression in industry. Results for half-year could be lower, although if business improves, the outcome for full year is not unpromising.

Associated Tooling Industries—Mr G. A. Staples: Productivity figures of first quarter indicate a recovery in turnover and profitability over the previous quarter, and also shows an improvement over the equivalent period last year.

Walker Crowther—Mr R. F. Walker: Year has started well with sales substantially ahead of last year. Costs are at a higher level than last year but margins have been maintained. Given current terms and economic stability, an confident company can look forward to a wide prospect of prosperous growth in Common Market.

Peck Wheel and Tool—Mr A. S. Hobrow: Recovery in earnings has continued and profits for first 24 weeks should be a little over £50,000 before tax.

Drake and Rabbit Hoifines—Mr R. O. Jones: Much has been done in past year to strengthen trading current year, in spite of eliminating unprofitable activities. In favourable circumstances board would expect pre-tax profit in current year to show substantial increase on 1970-71.

I. D. and S. Elvin Holdings—Mr I. D. Elvin: Turnover for first four months well up and orders at higher level than last year. Provided all costs well results for year should be record.

Covert—Mr R. F. Collinson: Although our order books are a little thinner, there has been a decided improvement in orders during first quarter of current year, and sales for this period are equal to the average for last year.

Mount Charlotte Investments—Mr P. G. Williams: Profits in current year are expected to show a further increase.

Allied Suppliers—Mr H. M. Norgren Shipston International

Mr R. T. Bosley: Sales are on increase again and I am hopeful that results for current year will exceed those for 1970-71.

EEC BUSINESS

German car output up

WEST GERMAN motor vehicle production rose to about 2,156,000 units in the first half of this year from 2,013,000 units in the first half of 1970. Car output increased from 1,640,000 to 1,767,000 units. Commercial vehicle production was 516,000, unchanged at about 387,000 units.

Motor vehicle production in June rose to 381,089 units from 344,444 in May and was 4.2 p.c. higher than in June last year.

DM supply slows

THE BUNDESBAANK reports that the expansion of money supply in West Germany slowed in June after a rapid expansion in May. Although the domestic credit volume of banks rose sharply, expansion was reduced by the outflow of funds from Germany.

Italian index up

THE ITALIAN retail price index rose 0.3 p.c. to 104.8 p.c. in June from 104.4 in May. This is 5.2 p.c. above June 1970 level. The wholesale price index rose 0.1 p.c. to 102.9 p.c., which is 2.9 p.c. above June 1970.

Renault in Russia

PROSPECTS for participation by the French State-owned company Renault in the construction of a projected Soviet factory for the production of cars in Moscow.

The Minister said France had received specifications from the Soviet Union on what kind of diesel motors were required and negotiations on Renault's participation had reached a "decisive phase".

CONTRACTS

British Printing

THE TROUBLED British Printing Corporation yesterday announced a brighter business development, a £200,000 Common Market export order. It is to reprint the French edition of the Purcell partwork, History of the Second World War, which is now being sold in casebound volumes after a successful French run.

AMERICAN COMMODITIES

Table with columns for Copper, Gold, Silver, Wheat, Soybeans, etc. and rows for various months and prices.

THE QUESTOR COLUMN

Peter Welham Peter Duffy

Ailing Alfred Herbert needs rapid surgery

ALFRED HERBERT'S interim figures include no single item of any cheer, but that doesn't mean there is any difficulty in choosing the gloomiest. In my book the most depressing figure is the order intake—not that this is as bad as the 30 p.c. decline reported in the early months of the year by the machine-tool industry—that at £19.4 million it is still 20 p.c. down on last year.

Land Securities on safe ground

CAUTIOUS Land Securities has comfortably beaten its half-time anticipated profit by 1.2 million, which at first looks a surprising margin. What has done the trick is the cut in tax which combined with a review of credits taken for capital allowances and better than expected lettings (£800,000) accounts for the discrepancy. But the resultant picture is pleasing enough, with net revenue before tax at £6.97 million comparing with £4.25 million to give earnings of 4.8p against 5.9p.

Of course it is not the fact that the price/earnings ratio fell by half a dozen points to 38.5 that put a life into the shares and pushed them to a new high of 185p. Nor (though it is much more to the point) was it the revised net asset value of £334.7 million to give a discount on net asset value of just over 20 p.c. to go out on or about Aug. 24.

What is whetting the appetites of the property bulls is the income review still under preparation by Knight Frank Rutley. Hopefully this will be set out in some detail in the accounts due to go out on or about Aug. 24.

The whole point is that encouraging though stage one of the revaluation may be, it is the assessment of future income flows that will give a far more positive guideline to the valuing of the shares.

Until then the price is high enough, the more so because Landis will suffer something of a blow (although less than one earnings point) in 1972, when the 4 p.c. coupon on £80 million of loan stock shifts up 1.4 points to 5.4 p.c.

Next landmark will be the decision on corporation tax, which on the "example" figures used

Grand Met's terms for Truman

FORMAL DOCUMENTS spelling out Grand Metropolitan Hotels' £44 million takeover bid for Truman Hanbury Buxton will be sent to shareholders soon and may contain a small increase in the terms, which have already had the blessing of the brewery group's directors.

However, S. G. Warburg, bread's 10.7 p.c. plus a further 15 p.c. claimed to be under the control of Truman directors. Truman shares closed unchanged yesterday at 416p.

Meanwhile, Watney Mann, with more than a quarter of Truman's under its belt, is still deliberating its next move. Its board met again yesterday but a decision failed to emerge.

AMBROSE INVESTMENT TRUST LIMITED. Chairman S. W. PENWELL, F.C.A. Directors: F. S. BASSETT, M. BASSETT, H. E. HILL, F.C.A., Secretary and Treasurer D. V. ROBERTSON, F.C.A. 536, Salisbury House, London Wall, London, E.C.2. EXTRACTS FROM THE ACCOUNTS TO 31st MARCH.

Monk advertisement. "We have succeeded in extending the range of construction work, particularly for the Department of the Environment, County and Local Authorities and major industrial concerns." F. H. Sullivan, Chairman and Managing Director. Includes images of motorways, bridges, public works, schools, and a slip form for a P.O. Tower (280 ft.).



# Elliott, Son & Boyton

## The surveyors of Harley Street

A MEDICAL area Harley Street will continue for some time. One has to remember that they are including consulting rooms in the new hospitals. This may be more convenient than having a room here. But is a development for the area and I think Harley Street will remain Harley Street for a long time yet.

John Seymour is not a medical consultant but he is a partner in Elliott, Son and Boyton, the impole Street firm of surveyors and estate agents that is uniquely equipped with the properties of the most renowned medical precinct in the world. He joined the firm 40 years ago at the age of 16 and since 1939 he has lived in a matron's call of his Wimpole Street office.

Anything, I imagine, John Seymour does not know about properties in and around Harley Street, either is not worth knowing or is locked in the forbidden world of the Howard de Walden family.

As one might suspect, Harley Street has had its ups and downs, geared since the fast war to the advent of the National Health Service and its subsequent difficulties, at first capitalised on and subsequently compounded by B.U.P.A. and similar schemes that provide for private medical treatment.

Before the N.H.S. consultants would often occupy the whole of a house. Others would sublet room on the ground floor, with consulting rooms on the ground, first and sometimes second floors.

### By KENNETH FLEET

streets, like Queen Anne Street, one or two in Cavendish Street, quite a lot in Weymouth Street and Devonshire Street, a few in Hallam and Beaumont streets.

With the exception of 123 to 125 Harley Street (even numbers), Park Crescent and 2 to 16, Harley Street (even numbers), letting is rigidly controlled.

Nearly all houses are private house leases. All sub-letting to doctors is done under a personal licence to them, which is revocable by the Howard de Walden estate without reason. Usually the only "offence" is to be struck off the medical register.

The number of doctors leasing houses is diminishing and more are being taken up by investment companies and individuals for investment purposes. About one-third of the leases were granted for 999 years in 1939. Otherwise they vary from two or three years to anything up to 100 years.

### Use by other professions

For an inclusive rent the owner of the house would provide tenants with door and telephone services, cleaning, hot water and heating. Then came Anconin Bevan and in John Seymour's phrase "a bit of a flap."

Consulting rooms came two a penny on the market, they were difficult to let and the planning authority began to give consent for houses in Wimpole Street, in Harley Street (south of Queen Anne Street) and in Queen Anne Street to be used by members of other professions. They were temporary consents until 1970, they have now been extended to 1991.

To try not to have too many consulting rooms empty, we arranged for houses to be shut down wherever possible so we could let these to the other professions and concentrate doctors north of Queen Anne

with no medical associations, or if there is, you can see nothing of it because they are self-contained. You don't often get more than one or two families as tenants in one house.

There is virtually no commercial occupation. Institutes and associations (British Veterinary Association, the College of Nursing) and nursing homes are common. Twenty-seven Welbeck Street is a private maternity home. The London Clinic is at the end of Harley Street. Thirty-five Weymouth Street is a good American-owned nursing home and, like the London Clinic, is building an extension.

Small nursing homes have disappeared with the coming of the N.H.S. One or two abortionists made their appearance but the estate took note of them immediately they found out. One in Harley Street advertised extensively in Germany and earned a great deal of publicity in the British Press. "Twenty-seven Welbeck Street is the most respectable place on earth."

In 1939 a good consulting room to include all the services and rates fetched about £500 a year. In the last 12 months, because of shortage of rooms and cost of maintaining services, rents have increased sharply.

A good consulting room and services, rates, use of waiting room is about £1,500 a year. Rates and services would be at least 60-70 p.c. The area of the room doesn't have a great deal of bearing on the rent. The standard of service provided is far more important. "Doctors have never been used to paying high rents, but they want everything at the top end. The problem is whether to put rents up and improve the services or the other way round."

### Wide range of prices

Leases fetch widely varying prices. "If we take a 999-year lease to start with," John Seymour told me, "the ground rent would be about £100 a year. With vacant possession of the entire house (this doesn't often happen) the figure would be between £50,000 and £55,000 for a good house."

"Without vacant possession they are pretty poor investments. If you have to sell on an investment basis, we might get £25,500 for it. With vacant possession so the doctor can live in part of it (this helps) £55,000 or £40,000 is likely."

"Some investment companies have bought them in the past thinking they would do well out of them. They are not good in-

### More tenants to a house

The stock of houses is not large. According to John Seymour, there are about 130 left in Harley Street and 60 in Wimpole Street and 20 in Upper Wimpole Street. And 41 in Devonshire Place. "Not many years ago if one had three tenants in a house it was quite a lot. Now the average would be six or seven. One or two are exceptional, with 60—it's a freehold."

"We provide fully serviced rooms. A doctor can take a session there, half a day a week, for which he pays £250 a year. Later he might graduate to full-time rooms."

There is a limit to what doctors can pay. The average man will spend (using 11 sessions as a basis) seven in hospital on N.H.S. work. In four days a week there is a limit to what he can earn.

There is a move to get permission for two people to share a consulting room but the Howard de Walden estate is against this. It has its dangers because there is a limited number of men who want to come into the area, and if the estate were to give unlimited permission for sharing, "we should soon be at a point where the houses were half occupied or empty. The demand is not as big as all that."

The physical condition of the properties is good on the whole. The estate is fairly strict on maintenance—it tries to enforce repairing covenants. The houses were built in about 1780 and nearly all are scheduled. "This doesn't mean you can't do anything," John Seymour remarked.

"But everything is looked at very critically indeed."

vestments. The sub-tenants are very well protected. We try not to grant leases to consultants for more than two or three years."

Elliott, Son and Boyton has been established since 1845, and it has been dealing with the medical precinct since then. John Seymour thought "we are regarded as specialists."

Medical business was at one time probably 90 p.c. of Elliott Son and Boyton's business. Now it is 10 to 15 p.c. Otherwise the firm has a general practice throughout the country.

Twelve years ago it opened a branch in Manchester to deal in commercial and investment properties. It acts for John Finlay and the British Steel Corporation. "We are expanding the agency side in Manchester as hard as we can go. We are beginning to go ahead on the industrial side. We have a residential department here; a business premises department dealing with West End business premises; agricultural work; and a management department which is fairly large."

"We have created flats for doctors to live and practise in with 12,000ft allocated for consulting rooms, and we have been trying to get planning consent to use consulting rooms as offices, but without success."

### Property announcements appear today on P.7.

Five north to the river, and "sensitive to high buildings" from the slight line south to Tootley Street.

The area suitable for high buildings is only that in the immediate vicinity of London Bridge on the eastern side, where the planners would be happy to see a major concentration of offices.

The plot ratio is 1:2:1, but in order to set the lower blocks of the market to contribute in a "coherent and positive visual statement" in conjunction with the new Guy's Hospital tower and Mr Harry Hyams' empty London Bridge House, extra plot ratio can be brought in.

This extra plot ratio will be transferred from the area to the west of London Bridge, where offices are acceptable, but the strict design constraints which will be imposed may prevent the full plot ratio being achieved.

"Hard luck on whoever has to redevelop west of the bridge but certainly good for St Martins Property, which has an option on the area to the east of the bridge."

Snags for developers throughout the area are Statutory listed buildings and others the council would like to see preserved. Hay's Dock warehouses "are fine examples of warehouse architecture."

Thus all or part of them, to-

redeveloped from the area to the west of London Bridge, where offices are acceptable, but the strict design constraints which will be imposed may prevent the full plot ratio being achieved.

The established use is light industrial (Class III), but the county planning authority has indicated that it would grant permission for a distribution centre, warehouse, storage depot, transport depot or sports and recreation centre.

The auctioneers are King and Co., and the local agents Escrib and Barrell, Grantham.

Mr John Seymour, on the stairs of his home at 44 Wimpole Street. Shots of this house were used in the pre-war film "The Barretts of Wimpole Street" which was based on the lives of Elizabeth Barrett and Robert Browning.



Mr John Seymour, on the stairs of his home at 44 Wimpole Street. Shots of this house were used in the pre-war film "The Barretts of Wimpole Street" which was based on the lives of Elizabeth Barrett and Robert Browning.

## COMMERCIAL PROPERTY

# Height limit shadow over Hay's Wharf

By DAVID BREWERTON

AS The Daily Telegraph City Editor suggested long ago as last November, building height restrictions look as though they could be problematical in the redevelopment of Hay's Wharf and the surrounding areas. This emerges from the London Borough of Southwark's draft strategy plan for the London Bridge area and Thames-side, which has just been published.

In addition to the planners' deep and understandable aversion to having skyscrapers lining the water's edge, there is the added complication of the line of sight running from St Paul's Cathedral to Greenwich Observatory, which must not be interrupted.

Keen-eyed observers looking along the line would see that it slices right through the eastern triangular part of the Hay's Wharf site almost from its apex at London Bridge until it intersects the base at Tower Bridge Road.

This whole vast area is described by Southwark as being one where high buildings are inappropriate. "From the sight

## Developers wait for Southwark plans

By DAVID BREWERTON

This column last week—as suggested, the draft plan from Southwark is far from bearish for most of the developers interested in the South Bank.

gether with the complete Hay's Dock, "should be retained and related to redevelopment." It is proposed to consider any use which will allow the warehouses to be retained.

There are other listed buildings fronting on Tootley Street, including St Olaf's House and the St Olaf's and St Saviour's School at the eastern extremity of the site.

The council is also looking for a recreation centre, to be provided in the private sector, close enough to London Bridge Station to be attractive to commuters. This should include a swimming pool, gymnasium and squash courts. It should not be beyond the wit of architects to locate this under a tower of offices.

Despite the height restrictions and listed buildings, there is plenty of scope for office building, left on the Hay's site and the other riverside areas, though the council is clearly going to use the office carrot to its own maximum advantage.

In terms of office floorspace, Southwark Council feels that a net increase of 5.6 million sq. ft. or a plot ratio of 1:2:1 in the case of land available in Southwark would be the maximum acceptable to the Greater London Council.

For this, it hopes that the riverside will be opened up to the public with open spaces (the plot ratio of which can be transferred to built-over sites) and tourists encouraged with hotels, shops and public houses. Some residential development could also be undertaken.

With regard to that section of Bankside which is the subject of plans by Edger Investments

and also by Amalgamated Investment and Property, the council considers it generally suited to most central area uses."

It wants offices located on the peripheral parts of this sector, not least because they would mollify to some extent the "harsh visual effects of the railway viaducts and Bankside Power Station." The air-space over the railway is also suitable for redevelopment for central area uses, by or in conjunction with, British Rail.

On the other hand, it is an area "sensitive to high buildings", and subject to Post Office approval for all buildings over 150ft high because of telecommunications links with the Post Office Tower in the West End.

In the eastern part of the sector, hotels are suggested since "there are magnificent views of the Thames and the City."

## Plant for sale at Mitcham

IMPERIAL WORKS, Mitcham, the 60,000 sq. ft. complex previously used by Hancock Corfield and Waller for metal-printing, is on offer and is to be auctioned in October.

The recently-constructed building is mainly on the ground and two upper floors with open yards and includes administrative offices and hostelry. Agents are Chamberlain and Willows, with Edwards, Bigwood and Bewlay.

## Esso lets at £1.25

The first floor of the Esso Pension Trust development opposite Southampton Central Station has just been let at £1.25 per sq. ft. to Barrford and Norman, which operates a computer bureau.

## Ex-Army Depot

UP FOR auction in the early autumn is the ex-Army Ordnance depot at Dysart Road, Grantham, which has interesting possibilities. The site covers just five acres and at present contains a little more than 60,000 sq. ft. of buildings, of which the main workshop takes up 41,000 sq. ft.

The established use is light industrial (Class III), but the county planning authority has indicated that it would grant permission for a distribution centre, warehouse, storage depot, transport depot or sports and recreation centre.

The auctioneers are King and Co., and the local agents Escrib and Barrell, Grantham.

### FINANCIAL CONTROLLER

City around £4,000

Our client, a rapidly expanding part of a City group, is seeking a Financial Controller: this is a new position. The brief will include the development of an effective management information and control system: there is computer support. Additionally the company is hoping to develop into new areas of activity where the successful candidate's experience, qualifications and background would be particularly relevant. Candidates will be chartered accountants, aged 27-35, with a broad background of professional, commercial and human experience. The successful candidate will be a member of the Institute of Chartered Accountants in England and Wales (ICAEW), I.C.A.C.A., A.C.A., Read Executive, 146, New Bond Street, London, W1Y 0JU. Robophone: 01-629 4455.

### DIVISIONAL ACCOUNTANT

S. London, 30-40 to £4,000

Candidates for this post should ideally be qualified accountants with experience in the construction industry in general. The post is in a construction division with an eight-figure turnover of a growing public group, and carries responsibility for the complete accounting staff, including mechanised support. There is considerable scope for further development of divisional management information and control, with potential for profit improvement. Prospects and fringe benefits are good. Relocation expenses are negotiable. Ref: 2279/DT. Apply to J. Courlis, F.C.A., Reed Executive, 146, New Bond Street, London, W1Y 0JU. Robophone: 01-629 4455.

### CA, ACA, ACCA

25 or over, Clapham around £3,500

Our client is a growing property investment company, part of a quoted U.K. group. The company has a seven-figure turnover and a portfolio approaching £20m. The post, as accountant, carries responsibility to the board and the group for the complete accounting function with particular emphasis on advising the general manager on all finance and related matters. An entrepreneurial accountant would be appropriate. Prior commercial experience, ideally in property, is desirable, but particularly relevant exposure in public practice would not automatically be excluded. Fringe benefits are better than average. Ref: 2280/DT. Apply to J. Courlis, F.C.A., Reed Executive, 146, New Bond Street, London, W1Y 0JU. Robophone: 01-629 4455.

### ASSISTANT CHIEF ACCOUNTANT

Coveytry c. £2,500

This is an opportunity for a young qualified accountant to join an exciting rapidly developing group. As Assistant Chief Accountant he will be particularly responsible for one activity shortly to be located in Coveytry, but additionally he will undertake the Chief Accountant responsible for the accounting of several group activities. His detailed brief will require him to establish local day-to-day mechanised accounting and to appraise and develop reporting methods and control systems. He will be newly qualified with a broad approach to accounting and the ability to communicate effectively with non-accounting management. Ref: 2832/DT. Apply to A. F. Morris, A.A.C.A., A.T.L.I., Reed Executive, 18th Floor, The Rotunda, Birmingham, 2. Robophone: 021-643 0019.

## REED EXECUTIVE

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### ACCURATELY ASSESS YOUR CAREER

**THOUGHT OF CATERING SELLING?**

Are you in the wrong business? Do you need some new encouragement—like the boost of one of the fastest growing markets around?

In this business what really brings home the bacon is information. You've got to know your market inside out, you must understand the way your customer thinks, you must appreciate his problems and you have to know as much about his business as he does.

Our sophisticated training methods are the key to success in the catering field. We give you the background—the technique, plus a range of product sections to cover—Caterplan, Knorr, Brown & Polson, Frank Cooper.

We need salesmen in—West Yorkshire, Kent, South Wales, South-East and West Country.

You'll be sent between 27-35, with O-level qualifications. You'll have either consumer selling experience, catering experience or a well-founded conviction that you're a natural caterer. You'll be a selling career—plus the vision to recognise an exciting future in a growth market.

Write or phone for an application form to—Charles Aiken, Sales Training Manager, Brown & Polson Ltd., Horsenden Lane South, Perivale, Greenford, Middx. Tel: 01-996 2800.

## BROWN & POLSON

A member of the Grundy Group of Companies

**GRUNDY (TEDDINGTON) LIMITED**

METALWORKERS AND ENGINEERS

**SALES MANAGER**

We are a leading manufacturer in Europe of metal beer kegs, casks, storage tanks and dispensing equipment, etc., and the Brewery Division of the Company already enjoys a multi-million turnover.

We now require for this Division a high calibre Sales Manager, preferably age 30/45, with a successful record of sales administration and personal top-level negotiation with industry. Ideally, applicants should have a knowledge of the Brewing industry and have an Engineering background. The position offers excellent prospects in a dynamic organisation with generous remuneration and Company car, etc. Apply initially in writing, giving details of age, experience and current remuneration, to the Personnel Manager, Somerset Works, Somerset Road, Teddington, Middlesex.

## a policy for sales progress

International Life is a young but well established British company with an enviable record of growth both in the U.K. and overseas. Our total assets stand at a record level in excess of £70 m. This success has undoubtedly been due to our being able to offer one of the most competitive, attractive and comprehensive ranges of policies available anywhere today.

Current restructuring of our Marketing Division is aimed at increasing our share of the market and we are looking for additional top calibre men to join our expanding sales force. Men with drive, enthusiasm, ambition and, above all, integrity. Mature men, with or without sales experience, who have a responsible outlook on life and who are prepared to put all they've got into the job in return for rewards which can be outstanding by any standards.

If you're looking for a real challenge: are currently earning not less than £2,000 a year, can estimate comprehensive training and apply it wholeheartedly in a highly competitive environment, International Life would like to hear from you. Prospects for personal career advancement as the Company continues to grow are excellent and if you possess management potential, your future with us can be extremely rewarding, both financially and in terms of personal job satisfaction. Write or phone for an interview to the Sales Personnel Manager, The International Life Insurance Company (U.K.) Limited, Portland House, Stag Place, London S.W.1. Tel: 01-224 5171 Ext. 635 or Royal Exchange House, City Square, Leeds LS1 5NX. Tel: 0532-36110.

## International Life

**SOLICITORS**

Leading City Firm with expanding international commercial practice require graduate solicitors to fill the following posts in their Company and Commercial Department:—

Senior Assistant: with at least two years' general experience in company and commercial law work since qualification, either in private practice or in industry. Salary according to qualifications and experience but not less than £2,750 p.a.

Assistant: preferably with 1 to 2 years' practical experience of company and commercial work since qualification, but a more recently qualified man with the right background would be considered. Starting salary in the range £2,150-£2,600 p.a.

Write with details of qualifications and experience to Box DT/3957, c/o Charles Barker Recruitment Ltd., 20, Cannon Street, London, E.C.4.

### INDONESIA

## TECHNICAL REPRESENTATIVE

Overseas Division of English Calico Ltd. wish to appoint a Technical Representative who will further develop their agencies in Indonesia and Malaysia.

The work involves visits to textile mills, mainly spinning and weaving, to discuss their problems and needs. He will recommend the supply of plant, machinery, accessories and spares.

The successful candidate will have a wide technical background gained either in textile mills or with machinery manufacturers. Selling experience would be an advantage. As a high degree of mobility is essential, a bachelor will be preferred.

The salary, benefits, and local conditions for this attractive post will be discussed at the interview.

Please write briefly in the first instance to:—

Group Appointments Manager, English Calico Ltd., 56 Oxford Street, Manchester M60 1BJ.

### PERSONNEL MANAGER

(circa £3000)

HTV require a Personnel Manager, based at the Television Centre, Cardiff.

This is an opportunity for a qualified personnel executive, aged about 30, with practical experience in industrial relations, to contribute to the development of personnel policies.

Responsibilities for the personnel function throughout the organisation will include all aspects of industrial relations, salary administration, recruitment and staff training.

Applicants should forward details to:—

The Managing Director, HTV LIMITED, Television Centre, Cardiff, CF1 9XL.

### Riding Hall Carpets

## Contracts Division

Require a representative to further develop contract activities in London and Southern Home Counties.

Applicants should have an extensive experience in the contract floor covering field and should be skillful negotiators with Architects, Planning Authorities and other specifiers. The successful candidate will be conversant in contract procedure and be able to assist in site and planning activities.

The position carries remuneration consistent with ability and experience. A Company car is provided, expenses are reimbursed weekly and a contributory pension scheme operates.

Please write immediately in strictest confidence to:—

Mr. C. A. Hollingsworth, Riding Hall Carpets Limited, Riding Hall Mills, Halifax, Yorks.

### PALL

## SENIOR SALES ENGINEER

Pall Europe Ltd., Hydraulics Division require a SENIOR SALES ENGINEER for hydraulic filtration systems

Rapid expansion of the Hydraulics Division has created an opening for a Senior Sales Engineer.

The man appointed will have a sound knowledge of the industrial hydraulic market, outstanding sales ability and a good engineering background. He will be familiar with hydraulic tools, steel plant and earth moving equipment. Manufacturers would be an advantage.

This is a senior appointment carrying an attractive salary with exceptional promotion prospects within a very progressive international company.

The successful applicant will be based at the Portsmouth Plant but will travel extensively with the Hydraulics Division. A company car is provided and an excellent pension scheme is in operation.

Apply to the Personnel Officer, PALL EUROPE LTD., Walton Rd., Portsmouth, PO6 1TD. Tel: Cushman 70901.

### CIBA-GEIGY

## Technical Service (Coatings Group) PAINT TECHNOLOGIST

A vacancy has arisen for a qualified Paint Technologist, aged 21-25 to join a small group dealing with customers' enquiries and technical troubleshooting. Knowledge of epoxide resin based systems would be an advantage.

This Division, which is a leading manufacturer of synthetic resin adhesives, is situated in pleasant rural conditions of employment. Assistance with relocation expenses is given where appropriate.

An internationally recognised research and development group centred on Basic Switzerland, whose interests in the U.K. include the manufacture of technical application products, industrial chemicals, pharmaceuticals, photographic materials, pigments and synthetic resins and adhesives.

Please write in confidence to:—

The Personnel Manager, CIBA-GEIGY (UK) LTD., Plastics Division, Dunford, Cambridge, CB2 4QA.



سكنة من الاجل

### FINANCIAL ANALYSTS CIRCA £2,500

General Foods Limited, the British subsidiary of a major international food manufacturing corporation, has immediate vacancies for active young accountants/financial analysts. The successful candidates should be aged between 23 and 30, qualified professionally and/or possess a degree. Those with at least three years experience in either commerce, industry or banking would be attracted to these posts. Those appointed will be involved in all aspects of financial planning and analysis, maintaining close liaison with manufacturing and development personnel who are responsible for the growth of the business.

The Company demands high standards but offers in return, substantial remuneration and realistic benefits associated with a Company of this reputation. The future will depend upon the individual, promotion is clearly available within the U.K. and ultimately in Europe and other subsidiaries of the corporation. Written applications, giving brief details of age, qualifications and present position should be addressed to

The Personnel Manager - Staff  
GENERAL FOODS LTD Banbury, Oxon.



### ELECTRICITY

#### (A) SENIOR WORK STUDY OFFICER UP TO £3,303 P.A.

#### (B) WORK STUDY OFFICER UP TO £2,259 P.A.

The Merseyside and North Wales Electricity Board has vacancies in the above positions in the Work Study Section of the Management Services Unit. This is a relatively new and expanding Section with the immediate responsibility of completing a programme for the introduction of Productivity Payment Schemes, with their attendant organisational and procedural changes, to the Board's Industrial Staff. A wide range of work is executed by the Board throughout its area, presenting a variety of interesting and challenging assignments to be undertaken by the Work Study Section. The Senior Work Study Officer will control and direct the work of several teams working in various locations. The Work Study Officers are expected to control a team of Work Study Assistants in locations, often remote from direct supervision. Consequently, candidates for both posts will be expected to possess a high level of knowledge and initiative and in addition post (A) will call for a person to have proven ability to control and direct staff engaged upon a multiplicity of projects. Candidates for Post (A) should have, therefore, at least 5 years' work study experience of which at least 2 years were spent in a supervisory capacity and Candidates for Post (B) should have at least three years' work study experience and both posts will favour applicants who are Corporate Members of the Institute of Work Study Practitioners. The successful applicants will be appointed to Head Office Staff but will normally be based in one of the Board's ten Districts and will be required to travel as necessary to various locations in the Board's area.

SALARIES (A) £2580 to £3243 p.a. plus £60 incidental overtime allowance.  
(B) £1749 to £2199 p.a. plus £60 incidental overtime allowance.  
Applications, giving full details, should be sent to the Assistant Secretary (Personnel), MANWEB, Office, Sealand Road, Chester, CH1 4LR. Closing date: 15 August 1977.

# Where will your qualifications take you?

Here are opportunities to travel, widen your experience, and direct your skills towards the needs of developing countries. Opportunities to earn an excellent salary often with considerable tax concessions. Paid leave with free passages. Educational allowances and subsidised housing. In some cases a tax free grant of up to £200 on first appointment and an interest free loan for purchase of a car. Generous gratuity after 2 to 3 years service. Overseas governments and administrations channel a wide variety of such opportunities through the Crown Agents and currently these include:-

**Botswana**  
**HIGHER/SENIOR TECHNICAL OFFICER (LAND SURVEYS)**  
Up to £2,749 + Gratuity

Required by the Department of Surveys and Lands for an interesting variety of geodetic, cadastral, cartographic or engineering surveys involving the use of the most modern equipment, electronic desk computers and photogrammetric plotters. Candidates must have General School Certificate (or equivalent) including Maths, plus five years' general experience of engineering, topographic or cadastral or geodetic surveys including the standard forms of machine computations associated with these surveys. Experience of photogrammetric plotting, electronic distance measurement or computer programming would be an advantage. Gratuity 25% of total basic salary drawn (normally TAX FREE). MSF/710227/DA.

**Botswana**  
**INSPECTOR OF WORKS (MECHANICAL & STORES)**  
Up to £2,387 + Gratuity

Required by the Public Works Department. To be responsible for ordering, maintaining, issuing and accounting for vehicle and plant spares and general engineering supplies, and to supervise and train stores staff. Candidates, aged 35-60, must have served a recognised apprenticeship, with at least eight years' subsequent experience of which a considerable period must have been supervisory. They must be fully conversant with the repair and overhaul of petrol and diesel engines up to 150 h.p.; the complete overhaul of vehicles and road-making plant; and preparation of estimates for vehicle and plant overhaul and repair. Gratuity 25% of total basic salary drawn (normally TAX FREE). MSF/710323/DA.

**Uganda**  
**HELICOPTER PILOT**  
Up to £3,167 + Gratuity

Required by the Ministry of Internal Affairs to serve in the rank of Deputy Superintendent of Police. The work of the Police Air Wing consists of flying on reconnaissance, survey, communications, air ambulance, air supply and general air support of Police Units and other Government Departments. The officer will be required to fly Westland Scout and Bell Jet Ranger 202A helicopters. Candidates must hold a valid UK Helicopter Commercial Pilot's Licence and have adequate relevant flying experience preferably including fixed wing experience for flying light single and twin-engine aircraft. Possession of a Helicopter Instructor's Rating will enable a successful candidate to be considered for entry at the maximum salary. Gratuity 25% of total salary drawn (normally TAX FREE). MSF/681252/DA.

**Botswana**  
**TECHNICAL INSTRUCTOR (ELECTRICAL)**  
Up to £2,387 + Gratuity

Required by the Ministry of Education to instruct post primary students in general electrical installation work and to give theoretical and practical training to the standard of a Wireman's Certificate and/or Botswana Government Trade Test. Candidates, under 55 years of age, must be certified Electricians with at least five years' practical experience in electrical installation work, teaching experience in a technical college or an apprentice school would be advantageous. Gratuity 25% of total basic salary drawn (normally TAX FREE). MSF/710225/DA.

**Botswana**  
**PERSONAL SECRETARIES**  
Up to £1,648 + Gratuity

Required for various Ministries and Government Departments. Candidates, preferably between 25 and 40 years of age, must be single and mature ladies of good education, at least 5 years' experience and shorthand/typing speeds of 100/40 w.p.m. respectively. Duties will include confidential work and possibly responsibility for a small security registry. Gratuity 25% of total basic salary drawn (normally TAX FREE). MSF/700514/DA.

**Uganda**  
**PERSONAL SECRETARIES**  
Up to £2,050 + Gratuity

Required for various Ministries and Government Departments. Candidates, preferably between 25 and 40 years of age, must be single, well educated and mature ladies with good secretarial experience and shorthand/typing speeds of 100/50 w.p.m. respectively. Duties will include confidential work and possibly responsibility for a small security registry. Gratuity 25% of total salary drawn (normally TAX FREE). MSF/680978/DA.

**Zambia**  
**SURVEY COMPUTERS**  
Up to £2,590 + Gratuity

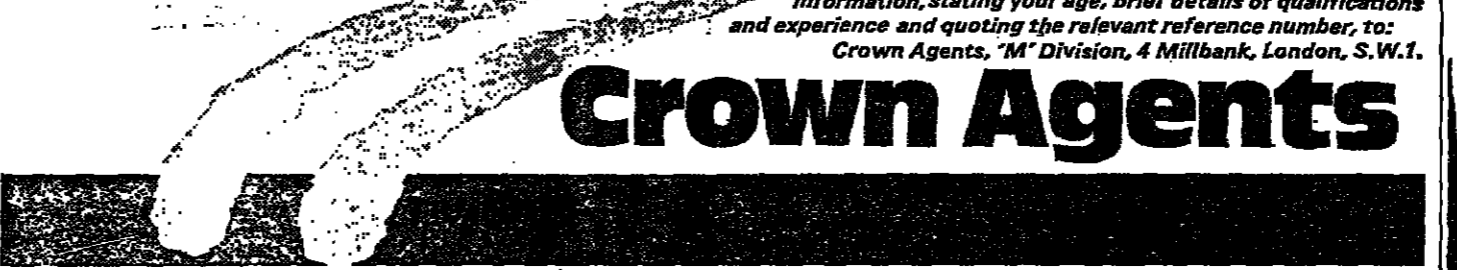
Required by the Survey Department, Ministry of Lands and Natural Resources, to undertake all types of calculations associated with a general survey office including geodetic, levelling, topographic and (if possible) electronic computer programmes and maintenance of survey records. Male candidates must have at least 5 GCE 'O' levels (or equivalent) including Mathematics, plus suitable training and at least 5 years' experience in geodetic and surveying calculations, experience and training in field survey and/or electronic computer programming. Gratuity 25% of total salary drawn (normally TAX FREE). MSF/701131/DA.

**St. Kitts**  
**LABORATORY SUPERINTENDENT**  
Up to £2,082 + Gratuity

Required by the Ministry of Education, Health & Welfare to supervise the Laboratory Work and training of student technicians at the Joseph N. France General Hospital. Applicants must be A.L.M.I.T. or equivalent. Gratuity 20% of salary drawn during resident service. MSF/701064/DA.

**Botswana**  
**ASSIZE OFFICER**  
Up to £2,387 + Gratuity

Required by the Weights and Measures Division to assist enforcement of the 1970 Act. Candidates, BOT cert. or equivalent, should have 5 years' relevant experience. Gratuity 25% of total basic salary drawn (normally TAX FREE). MSA/710226/DA.



Please write for an application form and further information, stating your age, brief details of qualifications and experience and quoting the relevant reference number, to: Crown Agents, 'M' Division, 4 Millbank, London, S.W.1.

## Crown Agents

## Sales Executive Ethical Pharmaceuticals

An experienced man, probably in his early thirties, is required to administer the large field force of a rapidly growing international company for the Marketing Director and to collaborate with him in the formulation of marketing plans and budgets. Within a year or two he will run the field force directly and he must have potential eventually to succeed as Marketing Director. He will already have 5 years' experience in promoting prescription specialties having progressed through medical representation and field management. Salary up to £4,000 depending on qualifications and experience. Company details including salary history to Personnel Search, 20 Queen Street, Mayfair, London, W.1. No information will be disclosed to our client without your permission.

### KINGS College Hospital Group

#### SENIOR MANAGEMENT ACCOUNTANT

(Scale £2,145-£2,887 inc. London, West/South) A qualified accountant of cost accountancy experience, with a minimum of 5 years' experience in a large teaching hospital, is required for a post of Senior Management Accountant at one of our hospitals in the South of England. The person appointed will assist the Treasurer and the Management Accountant in the preparation of the accounts of the hospital and in the control of the hospital's expenditure. The successful candidate will be responsible for the preparation of the management accounts, for the control of the hospital's expenditure, and for the preparation of the budget. The successful candidate will be required to travel as necessary to various locations in the Board's area.

### Assistant to Group Chief Accountant

Granada Group has interests in television, television rental, leasing, property development, cinemas, bingo, music and book publishing and motorway service areas. We are looking for a qualified Accountant to act as assistant to the Group Chief Accountant at our London Head Office. Duties will include assisting in the preparation of regular management reports to the Group Board, capital expenditure and cash flow statements, and the consolidation of annual accounts. He will be encouraged to contribute towards the continuous improvement of the reporting system. This is an interesting and challenging position which provides an excellent opportunity of gaining knowledge in the financial control of a large and diversified group. There is ample opportunity for further advancement within the group. An attractive salary will be paid together with generous Granada Group Pension and Life Assurance schemes. Write brief details of your career to date to C. G. Stanton

### LINK-MILES LIMITED

A rapidly expanding progressive subsidiary of the Singer Company engaged in the design and manufacture of Aircraft Flight Simulators, invite applications for the following vacancies:  
**SYSTEMS ENGINEERS**  
Qualified engineers of minimum H.N.C. (Electronics) standard with experience of Aircraft radar, navigational aids, engine and auxiliary systems. A knowledge of Aircraft Simulators and digital computer techniques would be advantageous.  
**FIELD SERVICE ENGINEERS**  
Qualified engineers, preferably with aircraft flight simulator experience, to supervise the maintenance of simulator equipment and to advise customer technicians on servicing procedures. Apply in writing or telephone for application forms to: R. J. Winrow, Personnel Manager, LINK-MILES LIMITED, Church Hill Industrial Estate, LANCING, Sussex. Tel. No. Lancing 5881, Ext. 1.

### MOLECULAR CONSERVATION

HOW OFTEN HAVE YOU THOUGHT? "HOW CAN I BUILD A BUSINESS WITHOUT INVESTING CAPITAL?" Up to now it has been virtually impossible, but with the advent of MOLECULAR CONSERVATION LIMITED a Distributor scheme you can build up a business without investing capital, which can eventually become a capital asset. We give you an exclusive territory, continuous sales and product training, sales promotion, technical and research backing, credit control, invoicing, and products with 15 years' experience. What you require is your creative sales ability and time for the marketing of our range of proven Industrial Maintenance materials to all branches of industry. Find out more about this proven way to build a business—phone Peter Lloyd or write to D. T. Jones, MOLECULAR CONSERVATION LIMITED, Clare Road, Dept. OTC/12, Harrogate, Yorkshire. Tel. 6741.

### THORN LIGHTING LIMITED

**REQUIRE A PERSONNEL MANAGER** at their Tottenham Factory. An opportunity arises for a man aged 30/45 years experienced in the field of personnel management and industrial relations to join a subsidiary of the Thorn Group of Companies employing approximately 1,000 personnel engaged in the manufacture of lighting products. The Personnel Manager will report directly to the Works Manager and assume full responsibility for the provision of all personnel services and the further development and maintenance of good industrial relations. He should, therefore, have wide experience in the engineering industry and be able to play a leading part in Trade Union negotiations. The position offers scope for advancement and applications should be made in strictest confidence giving sufficient details of salary and career progression to enable immediate interviews to be arranged. Apply: Senior Personnel Manager, (PM/DIT), Thorn Lighting Ltd., 61, Cambridge Road, Enfield, Middlesex.

### Managing Director Structural Steel

Publicly quoted British engineering group requires a Managing Director for their successful and expanding overseas structural steel subsidiaries. This company, operating in the West Indies, carries out all classes of structural steel fabrication and erection together with some reinforced concrete work. A suitable candidate will have wide experience of all aspects of structural steel fabrication and will have held the position of General Manager or Director of a structural steel company. Salary will be subject to negotiation but will not be less than £6,000 p.a. plus a share of profits. Generous fringe benefits include accommodation, company car, assistance with schooling and medical expenses. Replies giving full details of qualifications and experience to: Box CL 3368, Foster Turner & Benson Ltd., St. Alphage House, Fore Street, London EC2Y 5DP.

### DEVILBISS TECHNICAL REPRESENTATIVE

The leading manufacturers of Industrial Paint Spraying Equipment require a Technical Representative, preferably residing in London, to cover the South East-South West London area. Applicants should have at least five years' industrial selling experience in Refinishing Equipment or allied field and be aged 25-35. Good remuneration. Car provided. Please telephone Mr. Hobart, the Devilbiss Company Limited, 47, Holborn Viaduct, at 583-361 to arrange an appointment for interview.

## Large Scale Industrial Catering

Chrysler United Kingdom Limited are looking for two men with managerial experience to fill key positions within the Catering function based at Coventry.

**AREA CATERING MANAGER**  
The man chosen will be directly responsible for the planning and control of all catering services at three plants in the Coventry area. He will be expected to work within strict budgets and must be familiar with modern catering techniques and mechanical vending operations. Candidates must have previous managerial experience in large-scale industrial catering and possess membership of the I.C.I. preferably by examination.

**CATERING SERVICES CO-ORDINATOR**  
The successful applicant will be responsible for the Company Food Services Manager for the administration and co-ordination of the food services at all plants in Chrysler United Kingdom Limited. Applicants should have at least three years managerial experience in hotels or industry and should possess membership of the I.C.I. by examination. Both positions command salaries which are fully commensurate with the responsibilities involved. Applications, stating brief details of career to date, should be addressed to S. W. Oakes, Employment Manager (Midlands), Chrysler United Kingdom Limited, Humber Road, Stoke, Coventry.



## M.E.B. MIDLANDS ELECTRICITY

**ASSISTANT DISTRICT ADMINISTRATIVE OFFICER**  
required in the Kidderminster District of the Southern Area. The successful applicant will be required to assist the District Administrative Officer in all aspects of the administrative and personnel work of the District including the control of staff and financial budgets. In particular he will be responsible to the D.A.O. for the day-to-day operation and efficient conduct of the work in all sections of the District Administrative Officer's Department. Knowledge of budgetary control, personnel work and productivity schemes would be helpful, as well as administrative and supervisory ability. A professional qualification and/or a University Degree would be an advantage. Salary £1,842/£2,181 per annum (N.J.C. Grade 7). Superannuable. Apply by letter, within 10 days, quoting reference D.T., stating age, qualifications, experience and present position to: District Manager, MIDLANDS ELECTRICITY BOARD, P.O. Box No. 29, Stourport Road, Oldington, Kidderminster, Worcs.

## DEPARTMENT OF TRADE AND INDUSTRY

**LAWYERS FOR SPECIAL DUTIES**  
Lawyers are required to work in an executive capacity as Commercial Contract Examiners in Investment Grants Offices at CARDIFF, SOUTH END, BILLINGHAM, BOOTLE and GLASGOW. The Investment and Building Grants Bill is awaiting the Royal Assent and the Department is now preparing for the transitional arrangements to terminate the Investment Grants Scheme. Additional staff are required on short-term appointments not exceeding one year, to examine contracts and to form a view whether a case falls within the exceptions provided for in the Bill and, if the available information is insufficient to form such a view, to identify the additional information required. In cases of particular complexity they will have to prepare cases for submission to the Department's Legal Adviser. Candidates must be Barristers or Solicitors, preferably with experience in the law and of commercial contracts in particular. There is no age limit, and the posts are suitable for the retired man. Part-time attendance of at least three days a week will be considered. Salary will be £2,500 per annum for a full five-day week or proportionate for part-time attendance. Application forms may be obtained from: S. G. Searle, DEPARTMENT OF TRADE AND INDUSTRY, 1, Victoria Street, London, SW1H 0ET.

### ASSISTANT CHIEF ACCOUNTANT

Assisting the Chief Accountant with individual departmental responsibilities consequently gaining a comprehensive knowledge of all financial aspects of the business. Professional qualification either in full or in part is desirable but not essential. The preferred candidate will have a Management from personnel employed in this capacity and this recommends itself to any candidate with the ultimate ambition of Management. Excellent properly evaluated remuneration reviewed annually with immediate participation in the Staff Pension scheme, generous sickness and accident benefits. In particular the appointment offers security and an opportunity of promotion. Applications in writing (in guaranteed confidentiality) giving full details of education, training and employment history including present salary should be sent to: Personnel Manager, (Management and Staff Development) MORRIS AND DAVID JONES LTD, Back Colquhoun Street, Liverpool L69 1BR.

### GROUP ACCOUNTANT

Accountant aged 25-40, to be based at West Head Office, required to take over administrative department of rapidly expanding business. The applicant will have to be prepared to handle accounting functions of the group and will be responsible to the board, Good salary, pension, medical insurance, etc. Full details to G.A.18632, Daily Telegraph.

### DEPARTMENT OF TRADE AND INDUSTRY

**LAWYERS FOR SPECIAL DUTIES**  
Lawyers are required to work in an executive capacity as Commercial Contract Examiners in Investment Grants Offices at CARDIFF, SOUTH END, BILLINGHAM, BOOTLE and GLASGOW. The Investment and Building Grants Bill is awaiting the Royal Assent and the Department is now preparing for the transitional arrangements to terminate the Investment Grants Scheme. Additional staff are required on short-term appointments not exceeding one year, to examine contracts and to form a view whether a case falls within the exceptions provided for in the Bill and, if the available information is insufficient to form such a view, to identify the additional information required. In cases of particular complexity they will have to prepare cases for submission to the Department's Legal Adviser. Candidates must be Barristers or Solicitors, preferably with experience in the law and of commercial contracts in particular. There is no age limit, and the posts are suitable for the retired man. Part-time attendance of at least three days a week will be considered. Salary will be £2,500 per annum for a full five-day week or proportionate for part-time attendance. Application forms may be obtained from: S. G. Searle, DEPARTMENT OF TRADE AND INDUSTRY, 1, Victoria Street, London, SW1H 0ET.

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### ACCOUNTANT

Applications are invited from young men preferably aged 25 to 30 for the position of Accountant for a well established and expanding company in the field of stock exchange and securities. The successful candidate will be responsible for the preparation of the company's accounts and the management of its stock exchange affairs. He will also be required to develop the company's stock exchange system. Applicants should preferably, though not essential, be qualified C.A. or A.C.W.A. and have had two to three years' relevant experience. Salary is £2,500 p.a. plus a share of profits. A practical knowledge of cost control techniques would be an added advantage. The position is based in North London. A good starting salary will be paid. Reply to: Personnel Manager, The Associated, etc. Applications, giving full details of your career and experience, with covering letter, should be sent to: Personnel Manager, The Associated, etc. Applications should be addressed to: Miss J. G. Davies, 58, Bedford Gardens, London, W.8. All applications will be acknowledged.

### London Transport







# RAMBLING ROSE AND PIGGOTT TO LAND TEWARDS' CUP

By PETER SCOTT (Hotspur)  
RAMBLING ROSE looks the pick of some smart three-year-olds opposing the senior 'inters in the Spillers' Stewards' Cup at Goodwood today. She is my nap for this rich handicap, although Lester Piggott may have to top a little overweight.

Sam Armstrong, Rambling Rose's trainer, achieved remarkable feat of saddling three Stewards' Cupners in four years during the early 1950s. He has not since but Rambling Rose looks good enough to give Armstrong's record.

Next month and Longchamp's Prix de l'Abbaye are his remaining targets and Swainson says he will continue to carry the colours of Mr. J. H. Whinney, who will retain a stud share in him.

Swainson says the distinction of winning at Goodwood twice in succession. The London Bloodstock Agency has also just bought from America another Royal Ascot winner Silcock. That half-brother to Karabas was the six-furlong Cork and Orrery Stakes being exported to the United States.

Faddy Prendergast gained his first success in England almost 25 years ago when Port Blanc won a Goodwood August meeting in 1949. Prendergast will be sending about half a dozen runners from Ireland this week and his Goodwood challenge opens with Epona in the Molecomb Stakes.

Prendergast has won this race three times since 1861 and Epona is undoubtedly smart but I shall be surprised if she can beat Pert Lassic, who recovered her best form with a brilliant Doncaster win recently. Apart from Stili and Waterloo, I doubt if Pert Lassic has any peer among the English two-year-old fillies.

la-Shema in demand  
Shema was quickly backed to favouritism when betting opened. He was made the favourite by Swallow when second to Col at Kempton Park's

meeting but gave King's ny a much harder fight in furlongs at Royal Ascot. ven and Ballynockan are three-year-olds entitled to a Royal Ascot start. Ballynockan when they were in fourth in Green God's Newbury race but Ballynockan is fancied to reverse form.

Smoke the winner two ago, and Swinging Junior best of the older horses. King Junior has had less racing season and ran well at Swinley in Doncaster's Cancer Relief meeting.

Easy, incidentally, has been bought by the London stock Agency for a group of seeders and will retire to the end of this season.

Funthorpe Stakes at York

The Warren Stakes weights favour Frascati, who ran Liden Tree to a short head in the Chester Vase but afterwards disappointed when only 12th in the Derby. Royalty and Windrush are both improving colts but if Frascati has recovered his Chester form they will be hard pressed to concede him a lb.

Frascati and Windrush are still engaged in the St. Leger. Other entries for the Doncaster classic will be seen in Thursday's Gordon Stakes.

"Pride" for stud  
Cawston's Pride, last season's top yearling and filly when she was unbeaten in eight starts, has been retired to stud. Cawston's Pride won a total of £2,243 for her owner-breeder, Mr. E. L. Hall.

Advance official going: GOOD.

EFFECT OF DRAW: High numbers best in sprints.

ALL RACES FROM STALLS.

Jackpot Prefix 1: MOLECOMB STAKES 2-Y-O FILLIES  
due to winner £5,122 5f (4 declared, Straight Forecast)

1 FOXA (D) (Mr. J. Mullion), P. Prendergast, Ireland, 8-8  
101 PERT LASSIE (D) (Mrs S. J. O'Neil), G. Cecil, 8-8  
102 FRASCATI (D) (Mr. E. Arnold), R. B. Lester, 8-8  
103 TAKAYANI (D) (Mr. E. Hill), P. Supina, 8-8  
FORECAST: 1-10 Pert Lassic, 15-8 Epona, 9-2 Takayani, 14 Favourite

104 WELSH WARRIOR (D) (Mr. F. Marshall), G. Cecil, 8-8  
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127 MAORI PRINCESS (D) (Mr. C. Hayden), K. Paves, 8-8  
128 DON QUINOTE (D) (Mr. H. Saville), F. Walwyn, 8-8  
FORECAST: 1-12 Ma-Shema, 9 Rambling Rose, 10 Ballynockan, 11 Rambling Rose, 12 Epona, 13 Rambling Rose, 14 Code of Love, 15 Privateer, 16 Native Barrac, 17 John Blowfield, 18 Red Track, 19 Trundle Down, 20 others.

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## Course Notes and Hints

### Pert Lassic is Best

By Our Course Correspondent  
ALTHOUGH the Spillers' Stewards' Cup offers the chance of a greater outlay on the opening day at Goodwood, I rate PERT LASSIE, in the Molecomb Stakes (2.0) the best bet of the afternoon.

H. Cecil's filly made heads of her opponents at Doncaster recently and although she takes on a smart one today in the French-trained Epona, I expect her to null it.

Epona has only run once, when she clearly showed her potential by winning easily at Phoenix Park early in the month. She should be the better for the race, but she will have to be out of the ordinary to master Pert Lassic.

Cup gamble  
Any one of a dozen is capable of winning the Stewards' Cup (3.10) but for those who care for a gamble I suggest Rambling Rose, Don Quinote and Swinging Junior as three worthy of attention.

Rambling Rose, Lester Piggott's mount, is my selection. She struck form at Epsom when beating Welshman fairly comfortably over five furlongs.

Bosage, pipped on the post by Padrona at Newmarket, looks a likely winner. Prendergast will be sending about half a dozen runners from Ireland this week and his Goodwood challenge opens with Epona in the Molecomb Stakes.

Prendergast has won this race three times since 1861 and Epona is undoubtedly smart but I shall be surprised if she can beat Pert Lassic, who recovered her best form with a brilliant Doncaster win recently.

Apart from Stili and Waterloo, I doubt if Pert Lassic has any peer among the English two-year-old fillies.

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Ma-Shema (Geoff Lewis), ante-post favourite for today's Spillers' Stewards' Cup at Goodwood.

## Scotia's Girl earns tilt at Cambridgeshire

SCOTIA'S GIRL easily justified 8-4 favouritism when she won the £2,485 Harry Peacock Challenge Cup at Newcastle yesterday and her main target is now the Cambridgehire after which the four-year-old daughter of Star Gazer will go to stud.

Ridden by Cliff Eccleston, Scotia's Girl collared pacemaking Medicinal Compound, on whom Tony Ives put up 4lb overweight, two furlongs out to win in fine style by two lengths. Owen Anthony was a neck away third.

Frank Carr, who trains Scotia's Girl for Mr Robert Sangster, said the filly would be lightly raced before her big autumn run. She is then to be bred with Be Frantically, a former champion sprinter.

Carson on 76  
Willie Carson, second only to Lester Piggott in the local racing table, brought his average to only 10 less than his previous best last year, when he headed a 20-1 double on Lyceum and Blue Bird, Lyceum trained locally by Ron Robson, was a popular 6-1 winner of the Wall Selling Plate.

When Blue Bird was a two-year-old she was a 35-1 chance and she has since been trained at Ball, in Scotland, for such outside bets. But there was plenty of backing for her yesterday in the Handicap and Carson brought the filly with a nicely judged late challenge to win by a length and a half from Scepter.

Scepter, who has made rapid progress in the last month, made three victories in a row when he won the Boulmer Plate by a length from Iovinian.

Phelantricity, who is owned at Malton by former jockey Jimmy Etherington, who completed a double when Never Alone, the first horse he has trained for the Duke of Devonshire, won the Southhouses Plate by two lengths from Tracey Anne.

## RESULTS AT NEWCASTLE

(Going: Good to soft)  
1.200 SOULMER PLATE 3-Y-O 6500 OF 6000 (Good to soft)











